



Sho-MO Dairy Heifer Growers Association

Newsletter

Winter 2010

Heifer Price Update

Check the Heifers web page (<http://agebb.missouri.edu/dairy/heifers/index.htm>) on the Missouri Dairymen's Resource Guide for the latest heifer prices in Missouri and around the country. Below is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on December 10, 2009		Price per Head
Springer heifers bred (7 to 9 months)		\$950 to \$1,400
Crossbreds		\$725 to \$1,400
Heifers bred (3 to 6 months)		\$700 to \$1,175
Crossbreds		\$650 to \$1,040
Shortbred heifers		\$750 to \$1,080
Crossbreds		\$600 to \$785
Open heifers (500 to 700 lbs)		\$590 to \$850
Crossbreds		\$380 to \$430
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls130.txt)		

Springfield, Missouri on December 22, 2009		Price per Head
Springer heifers bred (7 to 9 months)		\$900 to \$1,360
Crossbreds		\$630 to \$1,040
Heifers bred (3 to 6 months)		\$1,050 to \$1,350
Crossbreds		N/A
Heifers bred (1 to 3 months)		\$1,080
Crossbreds		\$870
Open heifers (500 to 700 lbs)		\$700 to \$810
Crossbreds		\$510 to \$690
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls131.txt)		

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	2nd Q. 2008	3rd Q. 2008	4th Q. 2008	1st Q. 2009	2nd Q. 2009	3rd Q. 2009	4th Q. 2009
U.S.	\$1,940	\$1,990	\$1,920	\$1,630	\$1,390	\$1,280	\$1,240
Missouri	\$1,700	\$1,820	\$1,670	\$1,470	\$1,250	\$1,200	\$1,070
SOURCE: USDA Agricultural Prices Report (http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002)							

Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairymen's Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of January 14, 2010.

Brewers Grain, Pressed (73% mstr)

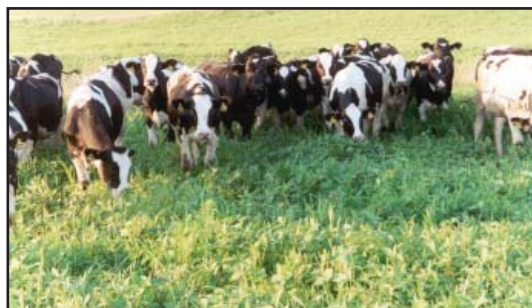
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	del 50 mi, 32% CP, 0.83 NEL, 9.1% FAT	\$40.50
Commodities Specialists --St. Louis, MO	800-767-4092	del 100 mi	\$43.75
Commodities Specialists --St. Louis, MO	800-767-4092	del 200 mi	\$52.00
Commodities Specialists --St. Louis, MO	800-767-4092	del 300 mi	\$57.00

Corn Gluten Feed, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Cargill --Blair, NE	888-296-8652	FOB Memphis, TN	Out
Grain Processing Corp. --Muscatine, IA	563-264-4275		\$125
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$145
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2474	FOB Decatur, IL	\$103
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	Out
Livestock Nutrition Center -- Chickasha, OK	405-224-9696		\$150
NutraAg, LLC. --Versailles, MO	573-378-2800	Mixing and delivery of products available	\$146
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$140
Fairview Mill, Inc. --Anderson, MO	417-214-0974	Delvd SW MO	\$140
High Plains Commodities --Greenwood, MO	816-744-8804	Delvd Southern MO	\$144

Cottonseed, Whole

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$235
Matthews Cotton Co. --Sikeston, MO	573-471-3790	FOB Sikeston, MO	\$215
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	\$195
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$228
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Kennett MO	\$230
Highlands Brokerage -- Overland Park, KS	866-431-7333	FOB Bootheel, Call for delvd price	\$225



Co-Product Feed Price Update (continued)

Distillers Grain, Dried

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$125
MGP Ingredients --Atchison, KS	913-360-5253	FOB Atchison, KS	\$115
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	\$126
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles, MO	\$150
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$140
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Macon, MO	\$122
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Laddonia, MO	\$122
Fairview Mills, Inc --Anderson, MO	417-214-0974	Delvd SW MO	\$140
Ray-Carroll County Grain Growers -- Richmond, MO	800-722-4407	FOB Carrollton, MO	\$130
Gavilon 2 -- Omaha, NE	402-889-4384	FOB MO (will quote dlvd)	\$120

Soy Hulls, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM -- Decatur, IL	800-447-2302 x5949	FOB Decatur, IL	\$120
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$140
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$125
ADM --Quincy, IL	800-448-7692		\$125
NutraAg, LLC --Versailles, MO	573-378-2800		\$144
NEMO Feed, LLC --Baring, MO	660-892-4537	byprods + add mineral pacs, del avail.	\$120
Fairview Mills, Inc. --Anderson, MO	417-214-0974	Delvd SW MO	\$128
High Plains Commodities--Greenwood, MO	816-744-8804	FOB Kansas City	\$110
Bunge North America 2 --Cairo, IL	618-734-4141 x226	FOB Cairo, IL	\$110
Bunge North America 3 --Emporia, KS	316-342-7270	FOB Emporia, KS	\$130

Wheat Midds, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	Ability to blend 2 or more byproducts	\$150
ADM --Lincoln, NE	866-268-6196	FOB Kansas City	\$135
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$140
CyberAgFeed Co, Inc. --N Kansas City, MO	800-892-5859	Bulk; St. Louis area	\$133
Agland Marketing, Inc. --Overland Park, KS	913-897-9799	Dlvd to BN points in MO	\$153

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed. For additional information contact: Dairy Extension, Division of Animal Sciences, S-134 Animal Science Center, University of Missouri, 573-882-3459

Milk Price Update

According to the Robert Cropp's December Dairy Outlook (http://future.aae.wisc.edu/outlook/cropp_dec_09.pdf), "Higher dairy product prices means much improved farm milk prices. The December Class III price will be near \$14.85, up almost \$4.90 from the yearly low of \$9.97 for both June and July. For the year, the Class III price will average about \$11.30, down about \$6.15 from the \$17.44 average last year. The U.S. All Milk Price will be near \$16.00 for December, about \$4.70 higher than the yearly low of \$11.30 for both June and July. For the year the ALL Milk Price will average near \$12.75, about \$5.55 lower than the \$18.29 average last year. With some dropping back in cheese and butter prices now that holiday orders are filled, we may not see an increase in January milk prices. But, beyond January with a continued decline in milk production from a year ago and some signs of perhaps improvement in domestic sales, especially cheese, and anticipated further improvement in dairy exports, milk prices will continue to improve in 2010. Dairy producers can anticipate a much improved year in 2010 with higher milk prices."

Milk Futures on the Chicago Mercantile Exchange

1-13-2010	Jan 10	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov
Class III Futures	\$14.40	\$13.90	\$14.30	\$14.50	\$14.90	\$15.42	\$15.71	\$15.88	\$16.04	\$16.01	\$15.77
Class IV Futures	\$14.49	\$14.51	\$14.70	\$14.72	\$14.80	\$14.89	\$15.06	\$15.29	\$15.44	\$15.23	\$14.74
Butter Futures	\$1.34	\$1.40	\$1.45	\$1.47	\$1.49	\$1.50	\$1.53	\$1.54	\$1.57	\$1.57	\$1.61

Source: Chicago Mercantile Exchange (<http://www.cmegroup.com/>)

Current USDA Milk Price Forecasts

12-17-2009	4th Q 2009	1st Q 2010	2nd Q 2010	3rd Q 2010
Class III Price	\$13.73 to \$13.93	\$14.39 to \$14.89	\$14.90 to \$15.70	\$15.41 to \$16.41
Class IV Price	\$13.13 to \$13.43	\$14.44 to \$15.04	\$14.27 to \$15.17	\$14.76 to \$15.86

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook

(<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://agebb.missouri.edu/dairy/mkt/index.htm>) on the Missouri Dairymen's Resource Guide web site.



Missouri Weekly Hay Summary

Summary - Week ending 1/15/2010

Hay producers this week had their phones ringing, as last weeks' major winter storm has forced all cattle producers to supplemental feed hay. Now, just because their phones were ringing didn't mean sales were being made. Most people were just checking on availability, quality, and price. Deliveries of sold offerings is still at a standstill as most rural roads are still snow and ice covered, although all major roads are open.. Hay prices are steady, demand moderate, and supply is heavy. Missouri Department of Agriculture has a hay directory available for both buyers and sellers. To be listed, or for a directory, visit, <http://www.mda.mo.gov/pdf/MOHayDirectory.pdf> (All prices f.o.b. and per ton unless specified and on most recent reported sales prices listed as round bales based generally on 5x6 bales with weights of approximately 1200-1500 lbs)

Supreme quality Alfalfa (RFV>185) 150.00-185.00

Premium quality Alfalfa (RFV170-180) 140.00-175.00

Fair to Good quality Alfalfa (RFV130-170) large round bales 75.00-140.00

Small, Large squares 90.00-150.00

Good quality mixed Alfalfa and grass small square bales 3.50-5.00 per bale; 30.00-60.00 per large round bale.

Good to Premium quality Prairie hay mostly small squares 80.00-125.00

Fair to good quality Prairie hay mostly large round bales 35.00-75.00

Good to Premium quality Brome 90.00-150.00; Good quality Brome 50.00-120.00

Fair quality Brome some mixed with grass 30.00-50.00 per large round bale

Good to Premium Mixed Grass hay 60.00-120.00

Good quality Mixed Grass hay 40.00-80.00

Fair to Good quality Mixed Grass hay 15.00-40.00 per large round bale

Fair to Good quality Bluestem 40.00 per large round bale

Fair to Good quality Bermuda grass 70.00-100.00 per ton

Good quality Timothy Hay 3.50-5.00 per small square bale

Wheat straw 2.00-4.00 per small square bale

Source: MO Dept of Ag-USDA Market News Service,
(<http://agebb.missouri.edu/mkt/bull14c.htm>)

The Missouri Hay Directory is a free publication designed to help farmers buy and sell hay. The directory lists more than 200 hay producers, telephone numbers, amount and type. The web address is <http://mda.mo.gov/abd/haydirectory.php>. In addition, the website lists hay for sale in surrounding states.

Missouri Dairy Forum

Sponsored by Missouri Dairy Association, Missouri Holstein Association, Missouri Brown Swiss Association, Missouri Guernsey Breeders Association, Missouri Jersey Cattle Club, Missouri Dairy Growth Council, and the Sho-Mo Dairy Heifer Growers Association

Location: The Resort at Port Arrowhead, Lake Ozark

Friday January 29, 2010

8:30 a.m. Registration and visit exhibitors

9:30 "Animal Agriculture Emergency Planning and Response"--Amber Wilson, Senior Trainer, SES, Inc., Merriam, Kansas, sponsored by SES, Inc.

10:10 "How to Best Utilize Our Resources in Raising Replacement Heifers"--Lewis Anderson, National Sales Manager & Calf Management Consultant, Calf-Tel by Hample Corporation, Germantown, Wisconsin and President of the Dairy Calf & Heifer Association, sponsored by Calf-Tel by Hample Corporation

10:50 "Considerations for Improving Your Resynchronization Program"—Todd R. Bilby, Ph.D., Associate Professor Extension Dairy Specialist, Texas A&M, Stephenville, Texas, sponsored by Intervet Schering Plough Animal Health

Noon Luncheon sponsored by Hiland Dairy Foods Company, Key Note Address—Congressman Roy Blunt (invited), 7th District

1:30 p.m. "Bounce Back-Nutrition Strategies to Recover Dairy Performance"—Dr. Roger Scaletti, North American Bioplex Manager, Alltech, Lexington, Kentucky, sponsored by Alltech

2:10 MDA 25th Annual Meeting with Policy Development Session

2:15 Sho-Mo Dairy Heifer Growers Association Annual Meeting

4:30 MDA 25th Annual Meeting adjourns--visit with exhibitors

4:30 Missouri Holstein Association (MHA) committee meetings

5:00 Missouri Guernsey Breeders Association (MGBA) committee meetings

5:00 Youth Activity Room

6:00 MHA Board Meeting

7:00 MGBA Board Meeting

Saturday January 30, 2010

8:00 a.m Missouri Holstein Association Annual Meeting

9:00 Missouri Junior Guernsey Breeders Meeting (MGBA Annual Meeting immediately following)

9:00 Missouri Junior Holstein Association Annual Meeting & Princess/Little Miss Interviews

10:00 Missouri Brown Swiss Association Annual Meeting

11:00 Missouri Jersey Cattle Club Board Meeting

11:15 Missouri Holstein Association Junior Awards

12:00 Fun auction with items provided by Missouri Holstein Districts

12:30 Luncheon and Crowning of Holstein Princess & Little Miss (Trade Show Closes)

1:30 p.m. MHA and Missouri Holstein Junior Association Annual Meetings

Meal reservations: Send to MDA (name, number attending, address, contact information), 1954 Sumter Ridge Ct., Chesterfield, Missouri 63017, email dairystl@aol.com, call (636) 519-9300 or fax (636) 519-1403.

Dairy Calf and Heifer Assn. Annual Conference

When: March 23-25, 2010

Where: Lexington, Kentucky

Contacts: 1-877-HEIFERS or e-mail: info@calfandheifer.org

Web page: http://www.calfandheifer.org/events/event_details.asp?id=86288

Sho-MO Dairy Heifer Growers Assn.

2010 Annual Meeting

When: Friday, January 29th, 2010, 2:15 pm.

Where: The Resort at Point Arrowhead, Lake Ozark, Missouri (Ozark Room)

You are invited to the Sho-Mo Dairy Heifer Growers Association annual meeting to be held in conjunction with the Missouri Dairy Forum. If you plan to arrive in time for lunch before our annual meeting, please contact Dave Drennan (636/519-9300) to assure adequate meal reservations for everyone. There is no charge for the meal or to attend the Dairy Forum.

We are excited to have Lewis Anderson (National Sales Manager & Calf Management Consultant, Calf-Tel by Hample Corporation, Germantown, Wisconsin and President of the Dairy Calf & Heifer Association) speak to our association meeting this year. Come prepared with questions for Lewis and others in this meeting.

Proposed Agenda

Speaker:

“Tips for Building a Successful Dairy Heifer Contracting Business” Lewis Anderson

Annual Business Meeting:

1. Call to order
2. Minutes of previous meeting
3. Financial report
4. Market activity
5. Update on membership
6. Old business
7. New business
8. Officer election

Current Board of Directors

Denis Turner, President, (417) 741-7512

David Martin, Vice President, (417) 428-3202

Harold Storck, Secretary/Treasurer, (417) 532-4933

Tom Lahmeyer, Director, (573) 437-2837

University of Missouri Contact

Joe Horner

University of Missouri

223 Mumford Hall

Columbia, MO 65211

(573) 882-9339

hornerj@missouri.edu



Sho-MO Dairy Heifer Growers Association
University of Missouri Extension
223 Mumford Hall
Columbia, MO 65211

RETURN SERVICE REQUESTED

Sho-MO
Dairy Heifer
Growers



Sho-Mo Dairy Heifer Growers Association was organized to represent the Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers.

Reminder: Sho-MO Dairy Heifer Growers Annual Meeting

Friday, January 29th, 2:15 p.m., Lake Ozark, Missouri

Speaker: Lewis Anderson "Tips for Building a Successful Dairy Heifer Contracting Business"

See Page 7 of newsletter for more information.

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions about the newsletter or membership, please let me know

Denis Turner, President

(417) 741-7512

Sho-MO Web site: <http://www.mocattle.org/shomodairy.htm>