



Sho-MO Dairy Heifer Growers Association

Newsletter

Winter 2011

Heifer Price Update

Check the Heifers web page (<http://agebb.missouri.edu/dairy/heifers/>) on the Missouri Dairymen's Resource Guide for the latest heifer prices in Missouri and around the country. Below is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on December 9, 2010		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$950 to \$1,400
Crossbreds (Supreme and Approved)		\$825 to \$1,100
Heifers (4 to 6 months) (Supreme and Approved)		\$800 to \$1,300
Crossbreds (Supreme and Approved)		\$700 to \$925
Heifers bred (1 to 3 months) (Supreme and Approved)		\$700 to \$1,090
Crossbreds (Approved)		\$530 to \$625
Open heifers (500 to 700 lbs) (Approved)		\$440 to \$570
Crossbreds (Approved)		\$400 to \$460
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls130.txt)		

Springfield, Missouri on December 21, 2010		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$830 to \$1,050
Crossbreds (Supreme and Approved)		\$800 to \$1,000
Heifers bred (3 to 6 months) (Supreme and Approved)		\$820 to \$1,050
Crossbreds (Supreme and Approved)		\$820 to \$1,050
Heifers bred (1 to 3 months) (Supreme and Approved)		\$860 to \$980
Crossbreds (Approved)		\$870
Open heifers (500 to 700 lbs) (Approved)		\$540 to \$700
Crossbreds (Approved)		\$400 to \$590
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls131.txt)		

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	2nd Q. 2009	3rd Q. 2009	4th Q. 2009	1st Q. 2010	2nd Q. 2010	3rd Q. 2010	4th Q. 2010
U.S.	\$1,390	\$1,280	\$1,240	\$1,340	\$1,330	\$1,320	\$1,330
Missouri	\$1,250	\$1,200	\$1,070	\$1,080	\$1,150	\$1,140	\$1,190
SOURCE: USDA Agricultural Prices Report (http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002)							

Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairymen's Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of January 6, 2011.

Brewers Grain, Pressed (73% mstr)

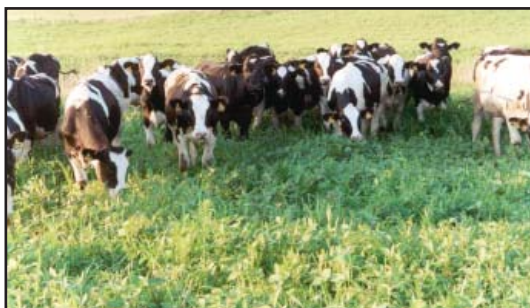
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	Del 50 mi, 32% CP, 0.83 NEL, 9.1% FAT	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 100 mi	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 200 mi	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 300 mi	Out

Corn Gluten Feed, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$175
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2474	FOB Decatur, IL	\$140
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	Out
Livestock Nutrition Center -- Chickasha, OK	405-224-9696		\$181
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$180
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$165
High Plains Commodities --Greenwood, MO	816-744-8804	Delvd Southern MO	\$190
Key Ingredients --Plymouth, MN	763-476-5957	Delvd. S MO \$164-172	\$168
Fairview Mills, Inc. --Anderson, MO	417-214-0947	Delvd. SW MO	\$178

Cottonseed, Whole

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$233
Matthews Cotton Co. --Sikeston, MO	573-471-3790	Jan. - Mar. \$225	Out
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	Out
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$230
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Kennett, MO	\$230
Highlands Brokerage -- Overland Park, KS	866-431-7333	FOB Bootheel, Call for delvd price	\$235



Co-Product Feed Price Update (continued)

Distillers Grain, Dried

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$195
MGP Ingredients --Atchison, KS	913-360-5253	FOB Atchison, KS	\$185
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	\$183
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$185
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Macon, MO	\$185
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Laddonia, MO	\$190
Weigand Feed & Grain --Warrensburg, MO	660-909-3882		\$180
Ray-Carroll County Grain Growers -- Richmond, MO	800-722-4407	FOB Carrollton, MO	\$180
Gavilon 2 -- Omaha, NE	402-889-4384	FOB MO (will quote dlvd)	\$185
New Balance Commodities --Nodaway, IA	641-203-1201	FOB MO	\$193
Fairview Mills, Inc. --Anderson, MO	417-214-0947	Dlvd. SW MO	\$208
J. D. Heiskell --Elkhorn, NE	402-289-6751	Dlvd. SW MO	\$210

Soy Hulls, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM -- Decatur, IL	800-447-2302 x5949	FOB Decatur, IL	\$373
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$183
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$180
ADM --Quincy, IL	800-448-7692		\$150
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Delivery Available on By-Products	\$165
NEMO Feed, LLC --Baring, MO	660-892-4537	Byprods + add mineral pacs, del avail.	\$185
Fairview Mills, Inc. --Anderson, MO	417-214-0947	Delvd. SW MO	\$196
Agri Trading --Hutchinson, MN	800-328-5189	FOB St. Joseph Feb	\$163
Bunge North America 2 --Cairo, IL	618-734-4141 x226	FOB Cairo, IL	\$150
Gavilon 5--Omaha, NE	402-889-4389	FOB Emporia, KS	\$168

Wheat Midds, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	Ability to blend 2 or more byproducts	\$205
ADM --Lincoln, NE	866-268-6196	FOB Kansas City	\$200
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$200
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Can blend two or more by-products	\$200
CyberAgFeed Co, Inc. --N Kansas City, MO	800-892-5859	Bulk; St. Louis area	\$195
Agland Marketing, Inc. --Overland Park, KS	913-897-9799	Dlvd to BN points in MO	\$215

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed. For additional information contact: Dairy Extension, Division of Animal Sciences, S-134 Animal Science Center, University of Missouri, 573-882-3459

Milk Price Update

According to the Robert Cropp's Dairy Outlook (http://future.aae.wisc.edu/outlook/cropp_dec_10.pdf), "While dairy futures now show rather depressed Class III prices for the first half of the year and only modest recovery for the second half, prices could show much better improvement the second half. The lower milk prices during the first half along with much higher feed costs will result in unfavorable returns over feed costs. This will likely result in heavier culling from the dairy herd and a reduction in the increase in milk per cow. The inability to catch up on all expenses incurred and lost equity incurred during 2009 will likely increase exiting from dairying. The slow down in milk production, some anticipated improvement in domestic sales as well as lower but still good exports all point to a stronger price recovery second half of 2011."

Milk Futures on the Chicago Mercantile Exchange

1-5-2011	Jan 11	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov
Class III Futures	\$13.21	\$13.72	\$14.13	\$14.75	\$15.00	\$15.38	\$15.75	\$15.72	\$15.81	\$15.83	\$15.75
Class IV Futures	\$15.44	\$15.80	\$16.75	\$16.75	\$16.75	\$16.75	\$16.75	\$16.75	\$16.50	\$16.50	\$16.50
Butter Futures	\$1.73	\$1.78	\$1.83	\$1.85	\$1.85	\$1.82	\$1.81	\$1.81	\$1.81	\$1.82	\$1.83

SOURCE: Chicago Mercantile Exchange (<http://www.cmegroup.com/>)

Current USDA Milk Price Forecasts

12-20-2010	4th Q 2010	1st Q 2011	2nd Q 2011	3rd Q 2011
Class III Price	\$15.25 to \$15.45	\$14.05 to \$14.55	\$14.60 to \$15.40	\$14.65 to \$15.65
Class IV Price	\$16.15 to \$16.45	\$14.80 to \$15.40	\$14.25 to \$15.15	\$14.45 to \$15.55

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook
(<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://agebb.missouri.edu/dairy/mkt/>) on the Missouri Dairymen's Resource Guide.



Missouri Weekly Hay Summary

Jefferson City, MO Thu Jan 6, 2011 MO Dept of Ag-USDA Market News

Missouri Weekly Hay Summary Week ending 1/07/11

With the progression of the feeding season hay movement and interest has picked up. Truckers keeping plenty busy moving hay between winter storms. Some areas of the state due to lack of production during the past dry summer are trucking in a large part if not all of their feeding needs. Hay prices are steady to firm. The cost of getting hay to the farm is once again adding up as fuel prices rise. Supply statewide is moderate but as the case has been over the last few years hay that hits the upper parts of the quality scale is hard if not impossible to come by. Hay demand is moderate. Missouri Department of Agriculture has a hay directory available for both buyers and sellers. To be listed, or for a directory, visit <http://mda.mo.gov/abd/haydirectory/> or for current listings of hay <http://agebb.missouri.edu/haylst/> (All prices fob. and per ton unless specified and on most recent reported sales prices listed as round bales based generally on 5x6 bales with weights of approximately 1200-1500 lbs)

Supreme quality Alfalfa (RFV>185) 150.00-170.00

Premium quality Alfalfa (RFV170-180) 140.00-160.00

Fair to Good quality Alfalfa (RFV130-170) large round bales 75.00-120.00

Small, Large squares 90.00-140.00

Good quality mixed Alfalfa and grass small square bales 3.50-5.00 per bale; 30.00-60.00 per large round bale.

Good to Premium quality Prairie hay mostly small squares 80.00-120.00

Fair to good quality Prairie hay mostly large round bales 35.00-75.00

Good to Premium quality Brome 90.00-150.00

Good quality Brome 60.00-120.00

Fair quality Brome some mixed with grass 25.00-50.00 per large round bale

Good to Premium Mixed Grass hay 60.00-100.00

Good quality Mixed Grass hay 40.00-70.00

Fair to Good quality Mixed Grass hay 20.00-40.00 per large round bale

Good quality Bermuda grass 80.00-120.00 per ton

Premium to Supreme Quality Timothy 5.00-6.50 per small square bale

Good quality Timothy Hay 3.50-5.00 per small square bale

Wheat straw 2.00-5.00 per small square bale

Source: MO Dept of Ag-USDA Market News Service
(<http://agebb.missouri.edu/mkt/bull14c.htm>)

Sho-MO Dairy Heifer Growers Assn. Annual Meeting

When: Friday, January 28th, 2011, 2:15 pm.

Where: University Plaza Hotel
Springfield, Missouri

Proposed Agenda

1. Call to order
2. Minutes of previous meeting
3. Financial report
4. Market activity
5. Update on membership
6. Educational activities for 2011
8. Old business
9. New business
10. Officer election

Current Board of Directors

Denis Turner, President, (417) 741-7512

David Martin, Vice President, (417) 428-3202

Harold Storck, Secretary/Treasurer, (417) 532-4933

Tom Lahmeyer, (573) 437-2837

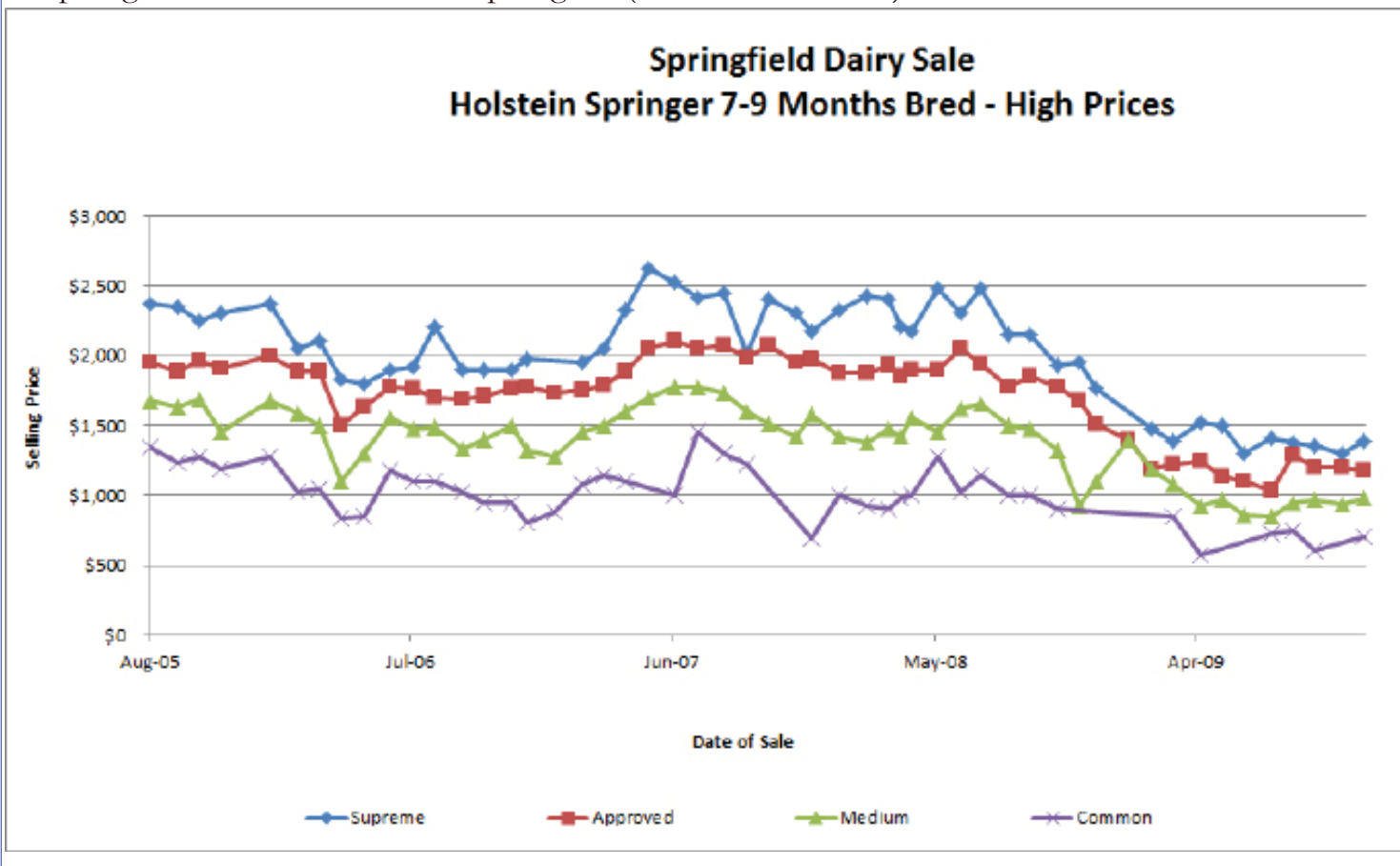
Missouri Dairy Calendar

- Missouri Dairy Forum - January 28-29, 2011
University Plaza Hotel, Springfield, Missouri
- Missouri Dairy Profit Seminars - February 14-18, 2011
Sedalia, Mt. Vernon, Lebanon, Union and Jackson
- Southwest Missouri Spring Forage Conference - February 22, 2011
Springfield, Missouri
- Monett Dairy Day - February 24, 2011
Monett, Missouri
- Dairy Calf and Heifer Assn. Conference - April 5-6, 2011
Lake Geneva, Wisconsin
- Missouri Dairy Grazing Conference - July 6-8, 2011
Joplin, Missouri

Source: <http://agebb.missouri.edu/dairy/calendar/>

Historical Missouri Dairy Sale Prices

Heifers page (<http://agebb.missouri.edu/dairy/heifers/>) has downloadable spreadsheets for Norwood and Springfield dairy sales. Below is a graph for the Springfield sale on holstein springers (7-9 months bred).





Sho-MO Dairy Heifer Growers Association
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Columbia, MO 65211

RETURN SERVICE REQUESTED

Sho-MO
Dairy Heifer
Growers



Sho-Mo Dairy Heifer Growers Association was organized to represent the Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers.

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions about the newsletter or membership, please let me know.

Denis Turner, President
(417) 741-7512

Sho-MO Web site: <http://www.mocattle.org/shomodairy.htm>