



Sho-MO Dairy Heifer Growers Association

Newsletter

Summer 2011

Heifer Price Update

Check the Heifers web page (<http://agebb.missouri.edu/dairy/heifers/>) on the Missouri Dairymen's Resource Guide for the latest heifer prices in Missouri and around the country. Below is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on June 9, 2011		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$1,075 to \$1,530
Crossbreds (Approved)		\$1,050 to \$1,125
Heifers (4 to 6 months) (Supreme and Approved)		\$1,075 to \$1,520
Crossbreds (Approved)		\$1,075 to \$1,165
Heifers bred (1 to 4 months) (Supreme and Approved)		\$1,000 to \$1,325
Crossbreds (Approved)		N/A
Open heifers (500 to 700 lbs) (Approved)		\$720 to \$950
Crossbreds (Approved)		\$580
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls130.txt)		

Springfield, Missouri on May 24, 2011		Price per Head
Springer heifers bred (7 to 9 months) (Approved)		\$1,050 to \$1,600
Crossbreds (Approved)		\$1,125
Heifers bred (3 to 6 months) (Supreme and Approved)		\$1,000 to \$1,530
Crossbreds (Approved)		\$1,000 to \$1,180
Heifers bred (1 to 3 months) (Approved)		\$1,025 to \$1,225
Crossbreds (Approved)		\$870 to \$935
Open heifers (500 to 700 lbs) (Approved)		\$560 to \$840
Crossbreds (Approved)		\$480 to \$770
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls131.txt)		

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	4th Q. 2009	1st Q. 2010	2nd Q. 2010	3rd Q. 2010	4th Q. 2010	1st Q. 2011	2nd Q. 2011
U.S.	\$1,240	\$1,340	\$1,330	\$1,320	\$1,330	\$1,300	\$1,420
Missouri	\$1,070	\$1,080	\$1,150	\$1,140	\$1,190	\$1,130	\$1,280
SOURCE: USDA Agricultural Prices Report (http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002)							

Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairymen's Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of June 16, 2011.

Brewers Grain, Pressed (73% mstr)

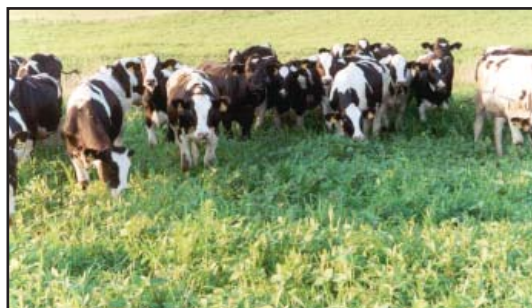
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	Del 50 mi, 32% CP, 0.83 NEL, 9.1% FAT	\$57
Commodities Specialists --St. Louis, MO	800-767-4092	Del 100 mi	\$59
Commodities Specialists --St. Louis, MO	800-767-4092	Del 200 mi	\$68.50
Commodities Specialists --St. Louis, MO	800-767-4092	Del 300 mi	\$73

Corn Gluten Feed, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$190
Rehagen Bros. Trucking -- Freeburg, MO	573-455-2526	FOB Decatur, IL	\$150
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$185
Livestock Nutrition Center -- Chickasha, OK	405-224-9696		\$225
NutraAg, LLC -- Versailles, MO	573-378-2800	Mixing and Delivery of Products Avail.	\$205
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$195
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$225
High Plains Commodities --Greenwood, MO	816-744-8804	Delvd Southern MO	\$200
Key Ingredients --Plymouth, MN	763-476-5957	Delvd. S MO \$192-200	\$196
Fairview Mills, Inc. --Anderson, MO	417-214-0974	Delvd. SW MO	\$205

Cottonseed, Whole

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$365
Matthews Cotton Co. --Sikeston, MO	573-471-3790		\$380
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	Out
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$400
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Kennett, MO	\$375



Co-Product Feed Price Update (continued)

Distillers Grain, Dried

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$210
MGP Ingredients --Atchison, KS	913-360-5253	FOB Atchison, KS	\$200
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	\$208
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles, MO	\$248
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$225
Poet Nutrition --Sioux Falls, SD	888-327-8799 ext 12217	FOB Macon, MO	\$205
Poet Nutrition --Sioux Falls, SD	888-327-8799 ext 12217	FOB Laddonia, MO	\$210
Fairview Mills, Inc. --Anderson, MO	417-214-0974	Dlvd. SW MO	\$230
Weigand Feed & Grain --Warrensburg, MO	660-909-3882		\$220
Ray-Carroll County Grain Growers -- Richmond, MO	800-722-4407	FOB Carrollton, MO	\$200
Gavilon 2 -- Omaha, NE	402-889-4384	FOB MO (will quote dlvd)	\$205
New Balance Commodities --Nodaway, IA	641-203-1201	FOB MO	\$210

Soy Hulls, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM -- Decatur, IL	800-447-2302 x5949	FOB Decatur, IL	\$215
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$227
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$215
ADM --Quincy, IL	800-448-7692		\$210
NutraAg, LLC --Versailles, MO	573-378-2800		\$240
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Delivery Available on By-Products	\$200
NEMO Feed, LLC --Baring, MO	660-892-4537	Byprods + add mineral pacs, del avail.	\$220
High Plains Commodities --Greenwood, MO	816-744-8804	FOB Kansas City	\$185
Agri Trading --Hutchinson, MN	800-328-5189	FOB St. Joseph	\$200
Gavilon 5 -- Omaha, NE	402-889-4389	FOB St. Joseph	\$205
Bunge North America 2 --Cairo, IL	618-734-4141 x226	FOB Cairo, IL	\$170
Gavilon 5--Omaha, NE	402-889-4389	FOB Emporia, KS	\$215

Wheat Midds, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	Ability to blend 2 or more byproducts	\$229
ADM --Lincoln, NE	866-268-6196	FOB Kansas City	\$215
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$215
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Can blend two or more by-products	\$220
CyberAgFeed Co, Inc. --N Kansas City, MO	800-892-5859	Bulk; St. Louis area July shipment	\$195

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed. For additional information contact: Dairy Extension, Division of Animal Sciences, S-134 Animal Science Center, University of Missouri, 573-882-3459

Milk Price Update

According to the Robert Cropp's Dairy Outlook (http://future.aae.wisc.edu/outlook/cropp_may_11.pdf), "Milk prices will show further weakness in May and down considerably from the peak back in March, yet prices are much improved over a year ago. The May Class III price will be near \$16.45, down about \$0.45 from April and \$3.00 from March, but about \$3.00 higher than a year ago. The Class IV price continues to show strength with May near \$20.00 up about \$0.30 from April and \$4.70 higher than a year ago. The advanced Class IV price continues to be the mover of Class I. The May Class I mover was announced at \$19.75, \$5.95 higher than a year ago. The U.S. All Milk price will average near \$18.50 for May, down about \$1.20 from April and almost \$2.00 from the peak in March, but still about \$3.50 higher than a year ago.

We could see some strengthening of milk prices beginning as early as June. The Class III price could well be above \$17.00 and reaching near \$18 by September or October. The Class IV price is likely to stay close to \$20 until fall before declining to the low \$19's or high \$18's by year's end. This price strength hinges on future milk production, domestic sales and continued strong dairy exports."

Milk Futures on the Chicago Mercantile Exchange											
6-15-2011	June	July	Aug	Sept	Oct	Nov	Dec	Jan 12	Feb	Mar	Apr
Class III Futures	\$19.17	\$19.83	\$18.82	\$18.40	\$17.79	\$17.60	\$17.51	\$17.06	\$16.60	\$16.59	\$16.54
Class IV Futures	\$20.90	\$20.65	\$20.20	\$20.09	\$19.98	\$19.49	\$18.94	\$17.70	\$17.50	\$17.50	\$16.00
Butter Futures	\$2.11	\$2.13	\$2.10	\$2.11	\$2.13	\$2.14	\$2.03	\$1.91	\$1.77	\$1.75	\$1.67

SOURCE: Chicago Mercantile Exchange (<http://www.cmegroup.com/>)

Current USDA Milk Price Forecasts				
6-15-2011	2nd Q 2011	3rd Q 2011	4th Q 2011	1st Q 2012
Class III Price	\$17.20 to \$17.40	\$18.25 to \$18.75	\$17.50 to \$18.30	\$15.85 to \$16.85
Class IV Price	\$20.15 to \$20.45	\$19.75 to \$20.35	\$17.90 to \$18.80	\$16.70 to \$17.80

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook
<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://agebb.missouri.edu/dairy/mkt/>) on the Missouri Dairywomen's Resource Guide.



Missouri Weekly Hay Summary

Jefferson City, MO Thu Jun 16, 2011 MO Dept of Ag-USDA Market News
Missouri Weekly Hay Summary Week ending 6/17/11

Haying slowed this week as rain threats kept many tractors parked. Flooding in areas near the Missouri and other major rivers is on the minds of many threatening crops as well as homes and businesses. Wheat harvest is off to a good start in the southern areas of the state even though the crop in most cases isn't in the best condition. Even with a delayed start to the hay harvest, favorable haying weather over the last couple of weeks allowed producers to bale enough hay to put progress near average levels. Supply moderate and demand light. Hay prices are steady to firm. Missouri Department of Agriculture has a hay directory available for both buyers and sellers. To be listed, or for a directory, visit <http://mda.mo.gov/abd/haydirectory/> or for current listings of hay <http://agebb.missouri.edu/haylst/> (All prices f.o.b. and per ton unless specified and on most recent reported sales prices listed as round bales based generally on 5x6 bales with weights of approximately 1200-1500 lbs)

Supreme quality Alfalfa (RFV>185) 150.00-180.00
Premium quality Alfalfa (RFV170-180) 140.00-160.00
Fair to Good quality Alfalfa (RFV130-170) large round bales 75.00-120.00
Small, Large squares 90.00-140.00
Good quality mixed Alfalfa and grass small square bales 3.50-5.00 per bale; 30.00-60.00 per large round bale.

Good to Premium quality Prairie hay mostly small squares 80.00-120.00
Fair to good quality Prairie hay mostly large round bales 35.00-75.00

Good to Premium quality Brome 100.00-150.00
Good quality Brome 60.00-120.00
Fair quality Brome some mixed with grass 25.00-50.00 per large round bale

Good to Premium Mixed Grass hay 60.00-100.00
Good quality Mixed Grass hay 40.00-70.00
Fair to Good quality Mixed Grass hay 20.00-40.00 per large round bale

Good quality Bermuda grass 80.00-120.00 per ton

Premium to Supreme Quality Timothy 5.00-6.50 per small square bale
Good quality Timothy Hay 3.50-5.00 per small square bale

Wheat straw 2.00-5.00 per small square bale

Source: MO Dept of Ag-USDA Market News Service
(<http://agebb.missouri.edu/mkt/bull14c.htm>)

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Marks Farm is a 4,000 head dairy located in Lowville, NY. As co-owner I have charge of the calf and heifer operations. In the past we used injectable selenium and vitamin E on all of our calves, but during the transition period our older calves just fell apart from a performance and animal health standpoint. We wanted to see if **MULTIMIN** would make a difference.

So in the summer of 2009, we ran a head-to-head performance trial on 1,200 calves—one half received injectable selenium and vitamin E and the other half **MULTIMIN**. The difference between the **MULTIMIN** calves and those who received the injectable selenium and vitamin E product was night and day. The results of the trial showed us the true benefits and superiority of using **MULTIMIN**. Every calf on the farm is now on **MULTIMIN**.

With the dairy market like it's been, every dairy is looking for ways to improve profits

and cut expenses. During one of our farm management meetings, it was suggested that maybe **MULTIMIN** should be cut to save money. As the one responsible for the calf and heifer operations, my answer was that **MULTIMIN** would be the last product to go. **MULTIMIN** out of the program wouldn't save us money—it would cost us money. **MULTIMIN** has helped us improve our calf and heifer program and it's here to stay!

Jackie Peck

Marks Farm, Lowville, NY



Get the Facts

www.multimininglobal.com

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Sho-MO
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Sho-Mo Dairy Heifer Growers Association was organized to represent the Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers.

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions about the newsletter or membership, please let me know.

Denis Turner, President
(417) 741-7512

Sho-MO Web site: <http://www.mocattle.org/shomodairy.htm>