



# Sho-MO Dairy Heifer Growers Association

Newsletter

Spring 2012

## Heifer Price Update

Check the Heifers web page (<http://agebb.missouri.edu/dairy/heifers/>) on the Missouri Dairymen's Resource Guide for the latest heifer prices in Missouri and around the country. Below is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on April 12, 2012		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$1,100 to \$1,410
Crossbreds (Supreme and Approved)		\$1,075 to \$1,260
Heifers bred (4 to 6 months) (Supreme and Approved)		\$1,025 to \$1,320
Crossbreds (Supreme and Approved)		\$1,000 to \$1,310
Heifers bred (1 to 4 months) (Supreme and Approved)		\$1,025 to \$1,280
Crossbreds (Approved)		\$885 to \$1,075
Open heifers (500 to 700 lbs) (Approved)		\$630 to \$795
Crossbreds (Approved)		\$600 to \$685
SOURCE: MO Dept of Ag-USDA Mkt News Service ( <a href="http://www.ams.usda.gov/mnreports/jc_ls130.txt">http://www.ams.usda.gov/mnreports/jc_ls130.txt</a> )		

Springfield, Missouri on April 24, 2012		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$1,120 to \$1,460
Crossbreds (Medium)		\$825
Heifers bred (3 to 6 months) (Supreme and Approved)		\$1,000 to \$1,350
Crossbreds (Approved)		\$1,175
Heifers bred (1 to 3 months) (Approved and Medium)		\$885 to \$1,000
Crossbreds (Approved)		\$1,085
Open heifers (500 to 700 lbs) (Approved)		\$630 to \$730
Crossbreds (Approved)		\$550 to \$670
SOURCE: MO Dept of Ag-USDA Mkt News Service ( <a href="http://www.ams.usda.gov/mnreports/jc_ls131.txt">http://www.ams.usda.gov/mnreports/jc_ls131.txt</a> )		

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	3rd Q. 2010	4th Q. 2010	1st Q. 2011	2nd Q. 2011	3rd Q. 2011	4th Q. 2011	1st Q. 2012
U.S.	\$1,320	\$1,330	\$1,300	\$1,420	\$1,480	\$1,480	\$1,460
Missouri	\$1,150	\$1,190	\$1,130	\$1,280	\$1,290	\$1,270	\$1,200
SOURCE: USDA Agricultural Prices Report ( <a href="http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002">http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002</a> )							

# Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairymen's Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of April 26, 2012.

## Brewers Grain, Pressed (73% mstr)

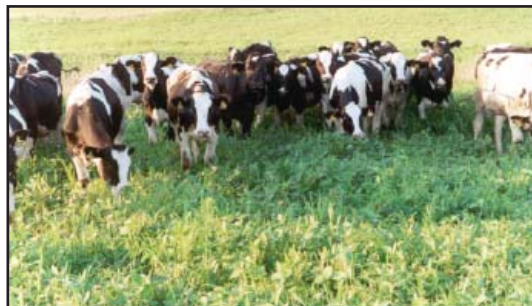
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	Del 50 mi, 32% CP, 0.83 NEL, 9.1% FAT	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 100 mi	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 200 mi	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 300 mi	Out

## Corn Gluten Feed, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$185
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$155
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$230
NutraAg, LLC -- Versailles, MO	573-378-2800	Mixing and Delivery of Products Avail.	\$197
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$190
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$215
Fairview Mills, Inc. --Anderson, MO	417-214-0974	FOB Joplin, MO	\$195
High Plains Commodities --Greenwood, MO	816-744-8804	FOB Springfield	\$190
Key Ingredients --Plymouth, MN	763-476-5957	Delvd S MO \$175-185	\$180

## Cottonseed, Whole

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$280
Matthews Cotton Co. --Sikeston, MO	573-471-3790	FOB Matthews, MO Apr-Aug	\$270
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	Out
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$275
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Kennett, MO	\$255



# Co-Product Feed Price Update (continued)

Distillers Grain, Dried			
Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$225
MGP Ingredients --Atchison, KS	913-360-5253	FOB Atchison, KS	\$208
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	\$215
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles, MO	\$248
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$225
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Macon, MO	\$210
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Laddonia, MO	\$207
Weigand Feed & Grain --Warrensburg, MO	660-909-3882		\$205
Ray-Carroll County Grain Growers -- Richmond, MO	800-722-4407	FOB Carrollton, MO	\$217
Gavilon 2 -- Omaha, NE	402-889-4384	FOB MO (will quote dlvd)	\$215
New Balance Commodities --Nodaway, IA	641-203-1201	FOB MO	\$219

Soy Hulls, Pelleted			
Company Name/Location	Phone #	Notes	Price/Ton
ADM -- Decatur, IL	800-447-2302 x5949	FOB Decatur, IL	\$180
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$205
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$175
ADM --Quincy, IL	800-448-7692		\$160
NutraAg, LLC --Versailles, MO	573-378-2800		\$203
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Delivery Available on By-Products	\$200
NEMO Feed, LLC --Baring, MO	660-892-4537	Byprods + add mineral pacs, del avail.	\$175
Agri Trading --Hutchinson, MN	800-328-5189	FOB St. Joseph	\$158
Trade Comm --Rich Hill, MO	660-679-7830	FOB Rich Hill, MO	\$165
Gavilon 5 -- Omaha, NE	402-889-4389	FOB St. Joseph	\$160
Bunge North America 2 --Cairo, IL	618-734-4141 x226	FOB Cairo, IL	\$145
Gavilon 5--Omaha, NE	402-889-4389	FOB Emporia, KS	\$165

Wheat Midds, Pelleted			
Company Name/Location	Phone #	Notes	Price/Ton
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	Ability to blend 2 or more byproducts	\$215
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$150
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Can blend two or more by-products	\$230
CyberAgFeed Co, Inc. --N Kansas City, MO	800-892-5859	FOB St. Louis, MO bulk	\$145

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed. For additional information contact: Dairy Extension, Division of Animal Sciences, S-134 Animal Science Center, University of Missouri, 573-882-3459

## Milk Price Update

According to the Robert Cropp's Dairy Outlook ([http://future.aae.wisc.edu/outlook/cropp\\_apr\\_12.pdf](http://future.aae.wisc.edu/outlook/cropp_apr_12.pdf)), "With more milk, more dairy product production and more stocks dairy product prices have been depressed. Lower dairy product prices results in lower milk prices. The March Class III price was \$15.72 compared to \$19.40 a year ago. The Class III price for April will also be near \$15.70. The March Class IV price was \$15.35 compared to \$19.41 a year ago. The Class IV price for April will be lower near \$14.85.

With lower milk prices, high feed costs and favorable cow slaughter prices one would expect the growth in milk production to slow down and add strength to milk prices for the second half of the year. How weather impacts crop conditions and milk per cow this summer will also be an important for what milk prices do the second half of the year. Current dairy futures show a very modest price recovery. Class III futures fall to a low of \$14.75 for June, don't reach \$16 until September and remain in the low \$16's for the remainder of the year. Class IV futures are below \$15 through July and only peak at \$16.15 for November. A stronger price rally than this will require a continued modest growth in domestic sales, relatively strong dairy exports and slowing down the growth in milk production closer to 2%. But, with the continued increase in milk cow numbers and above normal increases in milk per cow the probably is not good for milk prices to end up a lot better than what current milk futures show."

### Milk Futures on the Chicago Mercantile Exchange

4-25-2012	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Jan 13	Feb
Class III Futures	\$15.74	\$14.98	\$14.29	\$14.82	\$15.51	\$16.07	\$16.12	\$16.03	\$15.93	\$15.81	\$15.71
Class IV Futures	\$14.83	\$14.41	\$14.41	\$14.53	\$14.78	\$14.80	\$16.00	\$16.00	\$16.00	\$15.26	\$15.01
Butter Futures	\$1.45	\$1.38	\$1.40	\$1.45	\$1.45	\$1.47	\$1.49	\$1.51	\$1.51	\$1.52	\$1.58

SOURCE: Chicago Mercantile Exchange (<http://www.cmegroup.com/>)

### Current USDA Milk Price Forecasts

4-16-2012	1st Q 2012	2nd Q 2012	3rd Q 2012	4th Q 2012
Class III Price	\$16.28	\$15.45 to \$15.85	\$16.35 to \$17.05	\$16.30 to \$17.30
Class IV Price	\$15.94	\$14.70 to \$15.20	\$15.20 to \$16.00	\$15.55 to \$16.65

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook

(<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://agebb.missouri.edu/dairy/mkt/>) on the Missouri Dairywomen's Resource Guide.



# Missouri Weekly Hay Summary

Jefferson City, MO Thu Apr 26, 2012 MO Dept of Ag-USDA Market News

Missouri Weekly Hay Summary Week ending 04/27/12

The holding pattern continues for the most part. Corn has been the focus for any producers and soybeans are going in the ground ahead of schedule as well. First cut alfalfa is showing 9 percent cut according to the April 22 Crop Progress report and grass hay at 5 percent. Few sales are being reported as both buyers and sellers are busy with other aspects of their operations. Prices are steady, demand is moderate, supply is light. Missouri Department of Agriculture has a hay directory available for both buyers and sellers. To be listed, or for a directory, visit <http://mda.mo.gov/abd/haydirectory/> or for current listings of hay <http://agebb.missouri.edu/haylst/> (All prices f.o.b. and per ton unless specified and on most recent reported sales prices listed as roundbales based generally on 5x6 bales with weights of approximately 1200-1500 lbs)

Fair to Good quality Alfalfa (RFV130-170) 150.00-200.00  
Good quality mixed Alfalfa and grass 100.00-185.00

Good to Premium quality Mixed Grass hay 100.00-160.00  
Good quality Mixed Grass hay 85.00-125.00  
Fair to Good quality Mixed Grass hay 50.00-75.00

Fair to Good quality Bermuda grass 100.00-150.00

Good quality Bromegrass 150.00-225.00

Wheat straw 2.00-6.00 per small square bale

Source: MO Dept of Ag-USDA Market News Service  
(<http://agebb.missouri.edu/mkt/bull14c.htm>)

## Missouri Heifer Grower Directory

We have had several requests for contacts that are raising dairy heifers within the state. To help facilitate communications between dairy farmers and heifer growers, Sho-MO Dairy Heifer Growers Association is developing a Missouri heifer grower directory. A simple profile with contact information, farm capacity, and customary agreements used will be posted at the Sho-MO Dairy Heifer Growers website at <http://www.mocattle.org/missouridairyheifersassociation.aspx>.

If you would like your information posted on this directory, please provide the following information:

- Name
- Farm name
- City
- Phone number
- E-mail address
- Short description of services offered. Please include age groups raised, experience, farm facilities and financial agreements available.

This information can be sent to Ryan Milhollin either by e-mail ([milhollinr@missouri.edu](mailto:milhollinr@missouri.edu)), by phone (573-882-0668) or by mail (223 Mumford Hall, University of Missouri, Columbia, MO 65211)

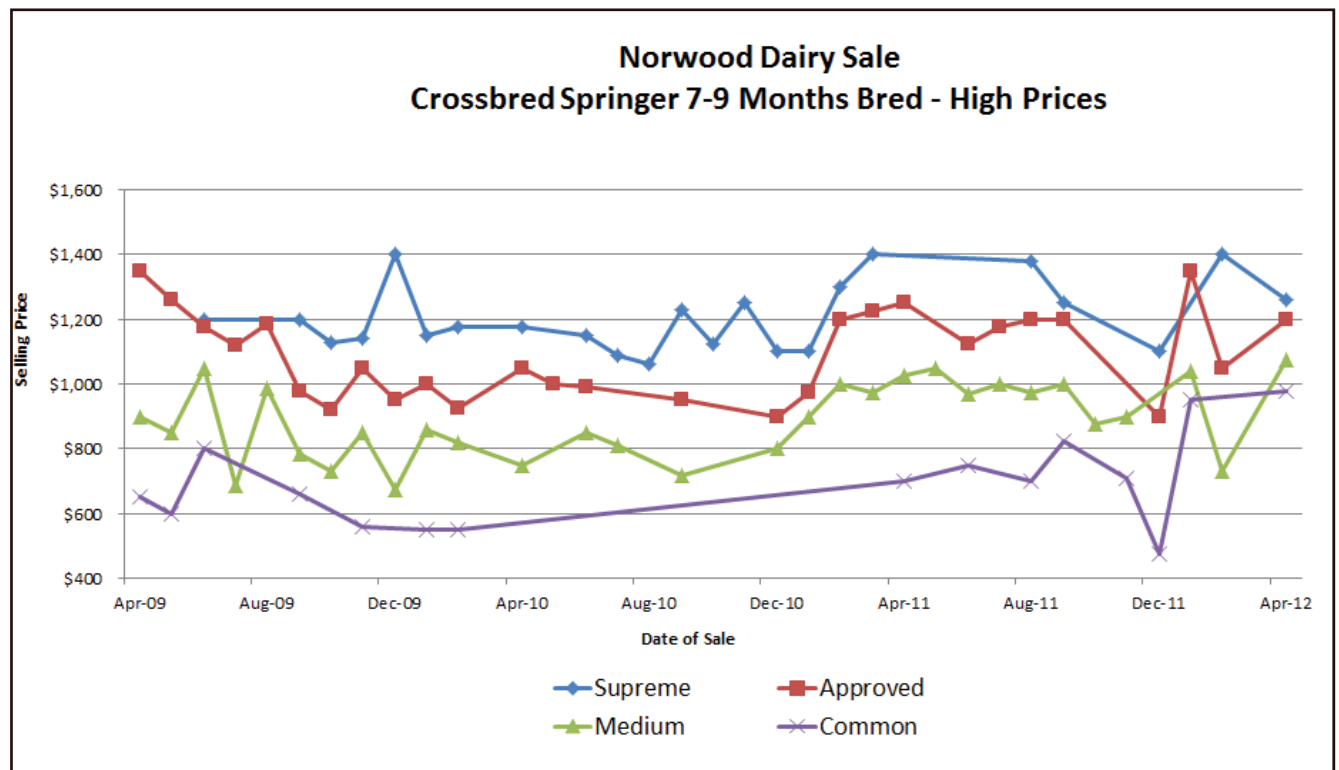
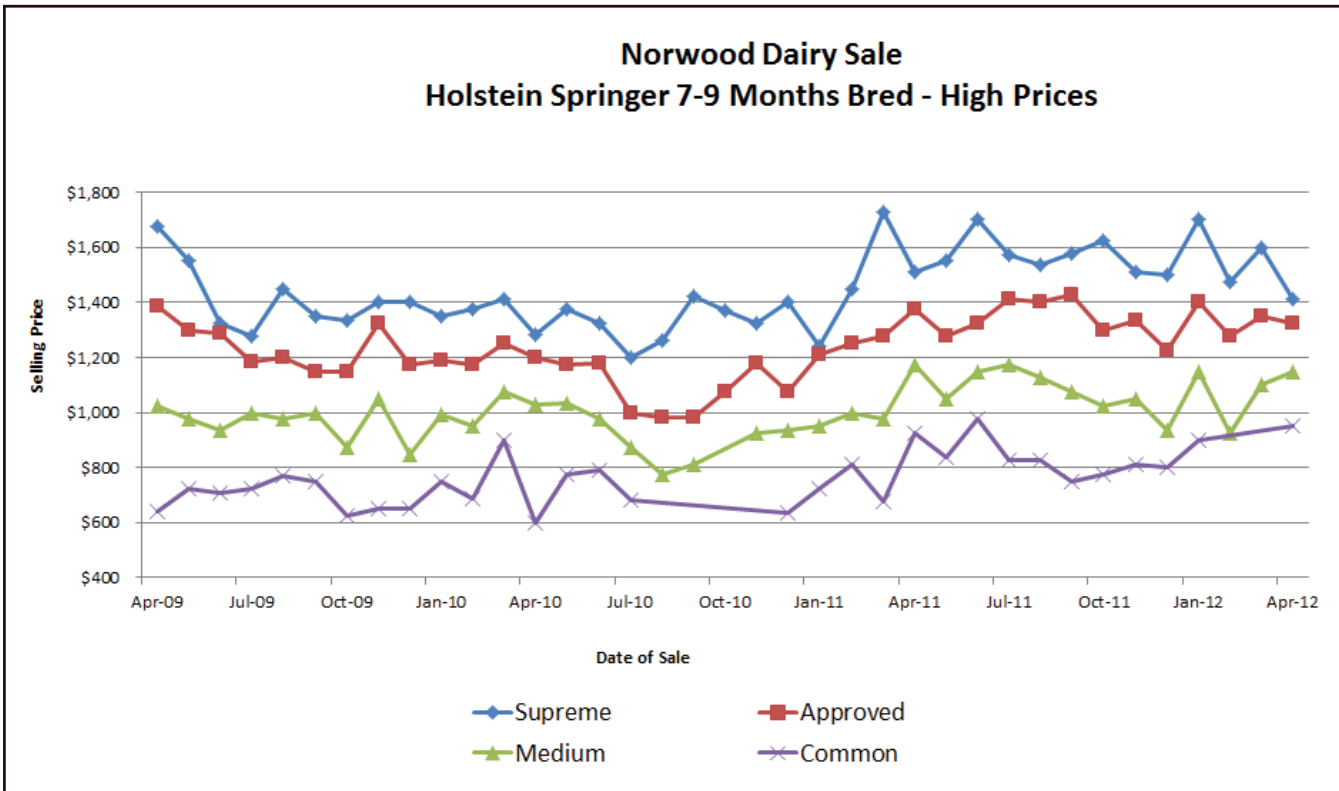
## Missouri Dairy Calendar

- **National Holstein Convention, June 27-30, Springfield, Missouri**
- **Missouri State Fair, August 9-19, Sedalia, Missouri**
- **MU Southwest Center Field Day, September 14, Mt. Vernon, Missouri**
- **World Dairy Expo, October 2-6, Madison, Wisconsin**

# Norwood Dairy Heifer Prices - Last Three Years

Spring 2012

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RETURN SERVICE REQUESTED

**Sho-MO**  
Dairy Heifer  
Growers



Sho-Mo Dairy Heifer Growers Association was organized to represent the Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers.

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions about the newsletter or membership, please let me know.

Denis Turner, President  
(417) 741-7512

Sho-MO Web site at <http://www.mocattle.org/missouridairyheifersassociation.aspx>