



Sho-MO Dairy Heifer Growers Association

Newsletter

Winter 2012

Heifer Price Update

Check the Heifers web page (<http://agebb.missouri.edu/dairy/heifers/>) on the Missouri Dairymen's Resource Guide for the latest heifer prices in Missouri and around the country. Below is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on December 8, 2011		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$960 to \$1,500
Crossbreds (Supreme and Approved)		\$800 to \$1,100
Heifers bred (4 to 6 months) (Supreme and Approved)		\$950 to \$1,300
Crossbreds (Medium)		\$600 to \$760
Heifers bred (1 to 4 months) (Approved)		\$800 to \$1,060
Crossbreds (Medium)		\$550 to \$700
Open heifers (500 to 700 lbs) (Approved)		\$460 to \$710
Crossbreds (Medium and Approved)		\$375
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls130.txt)		

Springfield, Missouri on December 20, 2011		Price per Head
Springer heifers bred (7 to 9 months) (Approved and Medium)		\$700 to \$1,185
Crossbreds (Medium)		\$700 to \$750
Heifers bred (3 to 6 months) (Supreme and Approved)		\$960 to \$1,300
Crossbreds (Approved)		\$775 to \$875
Heifers bred (1 to 3 months) (Medium)		\$700 to \$840
Crossbreds		N/A
Open heifers (500 to 700 lbs) (Approved)		\$500 to \$690
Crossbreds (Approved)		\$480
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls131.txt)		

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	2nd Q. 2010	3rd Q. 2010	4th Q. 2010	1st Q. 2011	2nd Q. 2011	3rd Q. 2011	4th Q. 2011
U.S.	\$1,330	\$1,320	\$1,330	\$1,300	\$1,420	\$1,480	\$1,480
Missouri	\$1,150	\$1,150	\$1,190	\$1,130	\$1,280	\$1,290	\$1,270
SOURCE: USDA Agricultural Prices Report (http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002)							

Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairymen's Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of January 5, 2012.

Brewers Grain, Pressed (73% mstr)

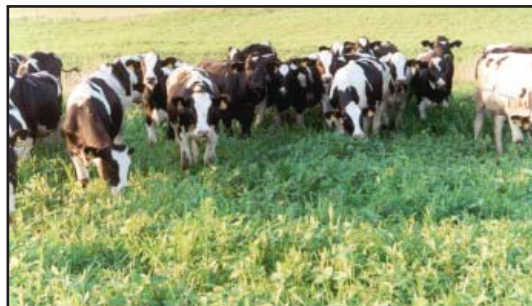
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	Del 50 mi, 32% CP, 0.83 NEL, 9.1% FAT	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 100 mi (probably out until Jan. 1)	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 200 mi	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 300 mi	Out

Corn Gluten Feed, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$180
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$200
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$240
NutraAg, LLC -- Versailles, MO	573-378-2800	Mixing and Delivery of Products Avail.	\$209
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$190
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$250
Fairview Mills, Inc. --Anderson, MO	417-214-0974	FOB Anderson, MO	\$205
High Plains Commodities --Greenwood, MO	816-744-8804	Delvd Southern MO	\$200
Key Ingredients --Plymouth, MN	763-476-5957	Delvd S MO \$175-188	\$181.50

Cottonseed, Whole

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$265
Matthews Cotton Co. --Sikeston, MO	573-471-3790	FOB Sikeston, MO Jan-Aug	\$295
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	Out
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$285
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Bernie, MO	\$280



Co-Product Feed Price Update (continued)

Distillers Grain, Dried

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$192
MGP Ingredients --Atchison, KS	913-360-5253	FOB Atchison, KS	\$195
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	\$205
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles, MO	\$239
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$205
Poet Nutrition --Sioux Falls, SD	888-327-8799 ext 12217	FOB Macon, MO	\$187
Poet Nutrition --Sioux Falls, SD	888-327-8799 ext 12217	FOB Laddonia, MO	\$182
Fairview Mills, Inc. --Anderson, MO	417-214-0974	FOB Anderson, MO	\$215
Weigand Feed & Grain --Warrensburg, MO	660-909-3882		\$250
Ray-Carroll County Grain Growers --Richmond, MO	800-722-4407	FOB Carrollton, MO	\$201
Gavilon 2 -- Omaha, NE	402-889-4384	FOB MO (will quote dlvd)	\$200
New Balance Commodities --Nodaway, IA	641-203-1201	FOB MO	\$203

Soy Hulls, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM -- Decatur, IL	800-447-2302 x5949	FOB Decatur, IL	\$175
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$232
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$214
ADM --Quincy, IL	800-448-7692		\$160
NutraAg, LLC --Versailles, MO	573-378-2800		\$229
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Delivery Available on By-Products	\$230
NEMO Feed, LLC --Baring, MO	660-892-4537	Byprods + add mineral pacs, del avail.	\$210
Agri Trading --Hutchinson, MN	800-328-5189	FOB St. Joseph	\$165
Trade Comm --Rich Hill, MO	660-679-7830	FOB Rich Hill, MO	\$190
Gavilon 5 -- Omaha, NE	402-889-4389	FOB St. Joseph	\$165
Bunge North America 2 --Cairo, IL	618-734-4141 x226	FOB Cairo, IL	\$180
Gavilon 5--Omaha, NE	402-889-4389	FOB Emporia, KS	\$165

Wheat Midds, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	Ability to blend 2 or more byproducts	\$245
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$205
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Can blend two or more by-products	\$300
CyberAgFeed Co, Inc. --N Kansas City, MO	800-892-5859	FOB St. Louis, MO bulk	\$215
Ingredient Supply Corp --Kansas City, MO	800-984-4460	FOB KC MO	\$235

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed. For additional information contact: Dairy Extension, Division of Animal Sciences, S-134 Animal Science Center, University of Missouri, 573-882-3459

Milk Price Update

According to the Robert Cropp’s Dairy Outlook (http://future.aae.wisc.edu/outlook/cropp_dec_11.pdf), “The December Class IV price will be near \$17 down from \$17.87 in November. The average for the year will be near \$19 compared to \$15.09 in 2010. With higher average Class III and Class IV prices the U.S. All Milk Price with average near \$20 for the year compared to \$16.26 in 2010.

How milk prices play out in 2012 depends heavily upon the level of milk production and the level of dairy exports. Lower milk prices for the start of the year along with relatively high feed cost could stop the increase in cow numbers and dampen increases in milk per cow. USDA’s outlook report for November milk production showed cow numbers declined only slightly for the past two months, down 4,000 head from September, but still 1.0% more than a year ago. Compared to a year ago November milk production was 2.2% higher for the 23 reporting states and estimated 1.8% higher for the U.S. The increase in milk per cow continued to run below normal trend at just 0.8%.

USDA expects dairy exports to decline some, especially for cheese and butter, but yet remain favorable. If this holds and milk production slows milk prices could well improve the second half of 2012, but are likely to still average below 2011 for the year.”

Milk Futures on the Chicago Mercantile Exchange											
1-9-2012	Jan 12	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov
Class III Futures	\$17.14	\$17.40	\$17.64	\$17.67	\$17.48	\$17.46	\$17.43	\$17.44	\$17.44	\$17.14	\$17.09
Class IV Futures	\$16.90	\$16.82	\$17.01	\$17.01	\$17.03	\$17.06	\$17.35	\$17.35	\$17.30	\$17.35	\$17.35
Butter Futures	\$1.62	\$1.67	\$1.69	\$1.71	\$1.72	\$1.73	\$1.75	\$1.75	\$1.78	\$1.78	\$1.77

SOURCE: Chicago Mercantile Exchange (<http://www.cmegroup.com/>)

Current USDA Milk Price Forecasts				
12-15-2011	4th Q 2012	1st Q 2012	2nd Q 2012	3rd Q 2012
Class III Price	\$18.50 to \$18.70	\$17.45 to \$17.95	\$16.25 to \$17.05	\$17.25 to \$18.25
Class IV Price	\$17.50 to \$17.80	\$16.45 to \$17.05	\$16.30 to \$17.20	\$16.35 to \$17.45

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook
<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://agebb.missouri.edu/dairy/mkt/>) on the Missouri Dairywomen’s Resource Guide.



Missouri Weekly Hay Summary

Jefferson City, MO Thu Jan 05, 2012 MO Dept of Ag-USDA Market News

Missouri Weekly Hay Summary Week ending 01/06/12

As we enter the new year with unseasonably warm weather hay producers remained concerned about the need for moisture and the lingering effects of 2011's drought on spring forage growth. Cattle producers are certainly enjoying the reprieve from extreme temperatures and the firm ground as many will be hauling loads to the sale barn in the next couple weeks. Hay demand within the state has softened. Prices for hay are steady to firm. Missouri Department of Agriculture has a hay directory available for both buyers and sellers. To be listed, or for a directory, visit <http://mda.mo.gov/abd/haydirectory/> or for current listings of hay <http://agebb.missouri.edu/haylst/> (All prices f.o.b. and per ton unless specified and on most recent reported sales prices listed as round bales based generally on 5x6 bales with weights of approximately 1200-1500 lbs)

Fair to Good quality Alfalfa (RFV130-170) 150.00-250.00
Good quality mixed Alfalfa and grass 100.00-185.00

Good to Premium quality Brome 150.00-200.00
Good quality Brome 100.00-135.00
Fair quality Brome mixed with grass 75.00-125.00

Good to Premium quality Mixed Grass hay 100.00-180.00
Good quality Mixed Grass hay 85.00-130.00
Fair to Good quality Mixed Grass hay 50.00-85.00

Good quality Bermuda grass 125.00-275.00
Fair to Good quality Bermuda grass 100.00-150.00

Wheat straw 3.00-6.00 per small square bale

Corn Stalks 25.00-35.00 per large round bale

Source: MO Dept of Ag-USDA Market News Service
(<http://agebb.missouri.edu/mkt/bull14c.htm>)

Sho-MO Dairy Heifer Growers Assn. Annual Meeting

When: Friday, January 27th at 2:15 pm.

Where: University Plaza Hotel, Springfield, Missouri

Proposed Agenda

1. Call to order
2. Minutes of previous meeting
3. Financial report
4. Market activity
5. Update on membership
6. Educational activities for 2012
7. Old business
8. New business
9. Officer election

Current Board of Directors

Denis Turner, President, (417) 741-7512

David Martin, Vice President, (417) 428-3202

Harold Storck, Secretary/Treasurer, (417) 532-4933

Paul Heins, (660) 584-7862

Missouri Dairy Forum and Trade Show

Sponsored by Missouri Dairy Association, Missouri Holstein Association, Missouri Brown Swiss Association, Missouri Guernsey Breeders Association, Missouri Jersey Cattle Club, Missouri Dairy Growth Council, and the Sho-Mo Dairy Heifer Growers Association

University Plaza Hotel, Springfield, Missouri

Friday January 27, 2012

8:00 a.m. Coffee, Milk & Pastries in Trade Show

8:30 Registration and visit exhibitors

9:25 Call to order--Larry Purdom, Missouri Dairy Association (MDA) President

9:30 "Controlling Flies on the Dairy"--Dennis Meyer, Sales Consultant, Central Life Sciences, Sponsored by Central Life Sciences

10:10 "The Basics of Mineral Nutrition"--Geoff Zanton, Ruminant Nutrition Research & Development Manager, Novus International, Sponsored by Novus International

10:50 "Integration of Synchronization Programs and Estrous Detection"--Dr. Todd R. Bilby, Associate Professor, Extension Dairy Specialist, Texas A&M System, Stephenville, Texas, Sponsored by Merck Animal Health

11:30 Break and visit with exhibitors

Noon Luncheon Sponsored by Hiland Dairy Foods Company and Missouri Agribusiness Association Guest speaker: "A Practical Look at Feeds and Feeding for Optimal Rumen Performance"--Gene Goenner, Regional Sales Representative for Minnesota, Alltech, Sponsored by Alltech

1:30 "Dairy in the 2012 Farm Bill"—Randy Mooney, Chairman of the National Milk Producers Federation, Washington, DC

2:10 MDA 27th Annual Meeting with Policy Development Session

2:15 Sho-Mo Dairy Heifer Growers Association Annual Meeting

3:15 Milk Break

4:30 MDA 27th Annual Meeting adjourns--visit with exhibitors

4:30 Missouri Holstein Association (MHA) Committee Meetings

5:00 Missouri Guernsey Breeders Association (MGBA) committee meetings

5:30 Youth Activity (to be announced)

7:00 MGBA Board Meeting

Saturday January 28, 2012

7:00 a.m. Coffee, milk and pastries in Trade Show

8:00 2012 National Holstein Convention Committee Meetings

9:00 Missouri Junior Guernsey Breeders Meeting (MGBA Annual Meeting immediately following)

10:00 Missouri Holstein Princess/Little Miss Interviews

10:00 Missouri Brown Swiss Association Annual Meeting

10:00 MHA Annual Meeting Convenes

11:00 Missouri Jersey Cattle Club Board Meeting

11:00 Missouri Holstein Association All-Missouri, Junior Awards, Scholarships & Crowning of Holstein Princess & Little Miss

12:00 Luncheon & Fun Auction

Trade Show Closes

1:00 p.m. MHA Annual Meeting reconvenes

1:00 Missouri Holstein Junior Association

Room Reservations: Call the University Plaza Hotel in Springfield at 417/864-7333 and ask for the Missouri Dairy Forum room block. The rate is \$69.00 plus tax. Reservation cut-off date is January 12, 2012.

Number of reservations: Friday _____ Saturday _____ Send to MDA, 1954 Sumter Ridge Ct., Chesterfield, MO 63017, email dairystl@aol.com, call 636/519-9300 or FAX 636/519-1403.



Sho-MO Dairy Heifer Growers Association
University of Missouri Extension
223 Mumford Hall
Columbia, MO 65211

RETURN SERVICE REQUESTED

Sho-MO
Dairy Heifer
Growers



Sho-Mo Dairy Heifer Growers Association was organized to represent the Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers.

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions about the newsletter or membership, please let me know.

Denis Turner, President
(417) 741-7512

Sho-MO Web site at <http://www.mocattle.org/missouridairyheifersassociation.aspx>