



Sho-MO Dairy Heifer Growers Association

Newsletter

Winter 2013

Heifer Price Update

Check the Heifers web page (<http://dairy.missouri.edu/heifers/>) on the Missouri Dairy Resource Guide for the latest heifer prices in Missouri and around the country. Below is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on December 13, 2012		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$1,000 to \$1,440
Crossbreds (Supreme and Approved)		\$880 to \$1,160
Heifers bred (4 to 6 months) (Supreme and Approved)		\$1,000 to \$1,250
Crossbreds (Supreme and Approved)		\$740 to \$1,000
Heifers bred (1 to 3 months) (Supreme and Approved)		\$635 to \$1,110
Crossbreds (Supreme and Approved)		\$635 to \$855
Open heifers (500 to 700 lbs) (Approved and Medium)		\$450 to \$670
Crossbreds (Approved and Medium)		\$430 to \$600
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls130.txt)		

Springfield, Missouri on November 27, 2012		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$985 to \$1,475
Crossbreds (Approved)		\$990 to \$1,075
Heifers bred (3 to 6 months) (Supreme and Approved)		\$900 to \$1,410
Crossbreds (Approved)		\$900 to \$1,090
Heifers bred (1 to 3 months) (Supreme and Approved)		\$850 to \$1,085
Crossbreds (Approved)		\$750 to \$960
Open heifers (500 to 700 lbs) (Approved)		\$580 to \$780
Crossbreds (Approved)		\$470 to \$580
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls131.txt)		

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	2nd Q. 2011	3rd Q. 2011	4th Q. 2011	1st Q. 2012	2nd Q. 2012	3rd Q. 2012	4th Q. 2012
U.S.	\$1,420	\$1,480	\$1,480	\$1,460	\$1,440	\$1,420	\$1,390
Missouri	\$1,280	\$1,290	\$1,270	\$1,200	\$1,300	\$1,200	\$1,100
SOURCE: USDA Agricultural Prices Report (http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002)							

Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairy Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of January 3, 2013.

Brewers Grain, Pressed (73% mstr)

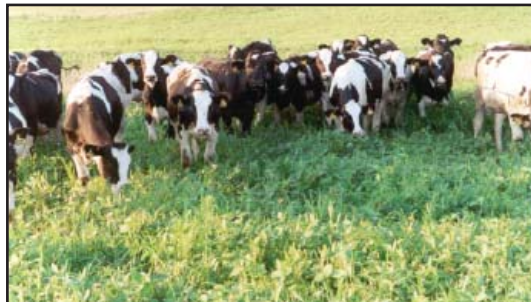
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	Del 50 mi, 32% CP, 0.83 NEL, 9.1% FAT	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 100 mi	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 200 mi	Out
Commodities Specialists --St. Louis, MO	800-767-4092	Del 300 mi	Out

Corn Gluten Feed, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO \$225 High Aflatoxin, \$267 Low Aflatoxin	\$246
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$235
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$285
NutraAg, LLC -- Versailles, MO	573-378-2800	Mixing and Delivery of Products Avail.	\$275
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$255
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$270
Fairview Mills, Inc. --Anderson, MO	417-214-0974	FOB Joplin, MO or Anderson, MO	\$242
High Plains Commodities --Greenwood, MO	816-744-8804	FOB Springfield, MO	\$240
Key Ingredients --Plymouth, MN	763-476-5957	FOB S MO \$245-\$265 Basis Aflatoxin Requirements	\$255

Cottonseed, Whole

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$295
Matthews Cotton Co. --Sikeston, MO	573-471-3790	FOB Matthews, MO January	\$287
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	Out
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$305
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Kennett, MO	\$285



Co-Product Feed Price Update (continued)

Distillers Grain, Dried

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$290
MGP Ingredients --Atchison, KS	913-360-5253	FOB Atchison, KS	\$258
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	\$260
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles, MO	\$305
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$275
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Macon, MO	\$248
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Laddonia, MO	\$248
Weigand Feed & Grain --Warrensburg, MO	660-909-3882		\$350
Ray-Carroll County Grain Growers -- Richmond, MO	800-722-4407	FOB Carrollton, MO	\$255
Gavilon 2 -- Omaha, NE	402-889-4384	FOB MO (will quote dlvd)	\$285
New Balance Commodities --Nodaway, IA	712-785-3766	FOB MO	\$260
Trade Comm --Rick Hill, MO	660-679-7830	FOB Rich Hill, MO	\$295

Soy Hulls, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM -- Decatur, IL	800-447-2302 x5949	FOB Decatur, IL	\$220
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$242
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$250
ADM --Quincy, IL	800-448-7692		\$215
NutraAg, LLC --Versailles, MO	573-378-2800		\$260
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Delivery Available on By-Products	\$250
NEMO Feed, LLC --Baring, MO	660-892-4537	Byprods + add mineral pacs, del avail.	\$230
Agri Trading --Hutchinson, MN	800-328-5189	FOB St. Joseph	\$210
Trade Comm --Rich Hill, MO	660-679-7830	FOB Rich Hill, MO	\$215
Gavilon 5 -- Omaha, NE	402-889-4389	FOB St. Joseph	\$215
Bunge North America 2 --Cairo, IL	618-734-4141 x226	FOB Cairo, IL	\$200
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Emporia, KS	\$215
ADM Processing Deerfield -- Deerfield, MO	417-927-3400 x13104	FOB Deerfield, MO	\$230

Wheat Midds, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	Ability to blend 2 or more byproducts	\$280
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$245
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Can blend two or more by-products	Out
CyberAgFeed Co, Inc. --N Kansas City, MO	800-892-5859	FOB St. Louis, MO bulk JAN	\$230

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed.

Milk Price Update

According to the Bob Cropp's Dairy Outlook (http://future.aae.wisc.edu/outlook/cropp_dec_12.pdf),

“Milk price are headed lower for December and perhaps for January of next year driven by lower dairy product prices, particularly for cheese and butter.”

“As we look into 2013, we could see some further weakening of milk prices. The January Class III price could be near \$18.00 with little change for the Class IV price. But, we can expect some price recovery by February as cheese demand is usually relatively strong for the month and cheese and butter buyers may need to refill their stocks. Class III futures still remain rather flat from February on trading in the 18.35 to \$18.75 range. But, there is still the potential for higher prices by summer and fall. It depends heavily upon the level of milk production. And the level of milk production will hinge heavily upon 2013 crop conditions and resulting feed prices.”

Milk Futures on the Chicago Mercantile Exchange

1-2-2013	Dec	Jan 13	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct
Class III Futures	\$18.60	\$17.90	\$18.45	\$18.31	\$18.30	\$18.38	\$18.57	\$18.58	\$18.60	\$18.50	\$18.31
Class IV Futures	\$17.96	\$17.75	\$17.75	\$18.05	\$18.25	\$18.01	\$18.34	\$18.25	\$18.25	\$18.10	\$18.15

SOURCE: Chicago Mercantile Exchange (<http://www.cmegroup.com/>)

Current USDA Milk Price Forecasts

12-17-2012	4th Q 2012	1st Q 2013	2nd Q 2013	2013
Class III Price	\$20.05 to \$20.25	\$17.95 to \$18.45	\$18.20 to \$19.00	\$18.00 to \$18.80
Class IV Price	\$18.25 to \$18.55	\$17.45 to \$18.05	\$17.15 to \$18.05	\$17.00 to \$17.90

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook

(<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://dairy.missouri.edu/mkt/>) on the Missouri Dairy Resource Guide.



Missouri Weekly Hay Summary

Jefferson City, MO Thu Jan 03, 2013 MO Dept of Ag-USDA Market News

Missouri Weekly Hay Summary Week ending 01/04/13

The limited supply of hay within Missouri has left in-state sales at a standstill with the only consistent hay movement being from the barn to the ring. Some hay is still moving from the Southeast states and may be enough to carry through the producers who are short-bought. With the turning of the calendar comes the counting to spring rather than the pessimism about the length of winter. Hay supplies in Missouri are light, demand is moderate and prices are steady. The Missouri Department of Agriculture has a hay directory available for both buyers and sellers. To be listed, or for a directory visit <http://mda.mo.gov/abd/haydirectory/> or for current listings of hay <http://agebb.missouri.edu/haylst/> (All prices f.o.b. and per ton unless specified and on most recent reported sales prices listed as round bales based generally on 5x6 bales with weights of approximately 1200-1500 lbs).

Premium Alfalfa (RFV 170-185) 200.00-275.00

Fair to Good quality Alfalfa (RFV 130-170) 160.00-225.00

Good quality Mixed Grass hay 100.00-190.00

Fair to Good quality Mixed Grass hay 100.00-145.00

Fair quality Mixed Grass hay 55.00-95.00 per large round bale

Wheat straw 3.00-6.00 per small square bale

Corn Stalks/Stover 60.00-100.00 per ton, 25.00-40.00 large round

Source: MO Dept of Ag-USDA Market News Service, Jefferson City, MO

Sarah Wilkinson, Market Reporter, 573-751-5618

24 Hour Recorded Report 1-573-522-9244

www.ams.usda.gov/mnreports/JC_GR310.txt

Sho-MO Dairy Heifer Growers Assn. Annual Meeting

When: Friday, January 25th, 2013 at 3:00 pm.

Where: Ramada Oasis Hotel and Convention Center, Springfield, Missouri

Proposed Agenda

1. Call to order
2. Minutes of previous meeting
3. Financial report
4. Market activity
5. Update on membership
6. Educational activities for 2013
7. Old business
8. New business
9. Officer election

Current Board of Directors

Denis Turner, President, (417) 741-7512

David Martin, Vice President, (417) 428-3202

Harold Storck, Secretary/Treasurer, (417) 532-4933

Paul Heins, Director, (660) 584-7862

USDA's Dairy Heifer Raiser 2011 Study

This past fall, the USDA published the National Animal Health Monitoring System (NAHMS) Dairy Heifer 2011 Study. The objectives of the study were to provide information concerning animal health/management practices for heifer raising operations, evaluate biosecurity risks for heifer raising operations, and assist in the development of biosecurity assessment to evaluate the risk of disease transmission. Findings were based on a survey that was completed by 228 dairy heifer raisers from 20 different states, of which, 9 dairy heifer raisers were from the state of Missouri.

Some of the items highlighted in the report include:

- “Most heifers sent to heifer-raising operations are returned to their dairy of origin; however, about 20 percent of heifers are not returned and are sold through auction markets, dealers, or directly to another dairy.”
- “The majority of heifer-raising operations received weaned calves and sent them back as pregnant heifers.”
- “Dairy heifers were bred on 75.3 percent of operations. Of these operations, 18.5 percent used only natural breeding (bulls), 31.5 percent used only AI, and 50.0 percent used a combination of natural breeding and AI. Bull management practices related to health, such as breeding soundness exams and disease testing, were performed by about 15 to 37 percent of operations that used breeding bulls.”
- “About 70 percent of operations recorded individual treatments administered to sick dairy heifers and kept written or computerized records of dairy-heifer growth and/or health information.”
- “Commingling or allowing contact among heifers from different dairies can result in the transmission of many important dairy cattle diseases, including TB, brucellosis, salmonellosis, BVD, and hairy heel warts. In addition, disease can be transmitted if heifers have contact and/or commingle with adult dairy cattle, beef cattle, or feeder cattle.....Dairy heifers were commingled with heifers from other operations on 60.3 percent of operations. On 20.9 percent of operations, heifers were housed separately but allowed nose-to-nose contact with heifers from other dairies.”
- “Vaccination remains a key component of disease control and prevention on most livestock operations....More than 8 of 10 operations vaccinated cattle against any disease during 2010, and more than three of four operations vaccinated against bovine viral diarrhea (BVD), infectious bovine rhinotracheitis (IBR), or parainfluenza type 3 (PI3). Vaccines for these three diseases are commonly administered together in a single dose.”

You can find a link to the complete report at this web address:

<http://dairy.missouri.edu/heifers/>



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Sho-MO
Dairy Heifer
Growers



Sho-Mo Dairy Heifer Growers Association was organized to represent the Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers.

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions about the newsletter or membership, please let me know.

Denis Turner, President
(417) 741-7512

Sho-MO Web site at <http://www.mocattle.org/missouridairyheifersassociation.aspx>