



Sho-MO Dairy Heifer Growers Association

Newsletter

January 2014

Heifer Price Update

Check the Heifers web page (<http://dairy.missouri.edu/heifers/>) on the Missouri Dairy Resource Guide for the latest heifer prices in Missouri and around the country. Below is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on December 12, 2013		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$1,235 to \$1,450
Crossbreds (Approved)		\$920 to \$935
Heifers bred (4 to 6 months) (Supreme)		\$1,310 to \$1,335
Crossbreds (Approved)		N/A
Heifers bred (1 to 3 months) (Supreme and Approved)		N/A
Crossbreds (Supreme)		N/A
Open heifers (500 to 700 lbs) (Approved)		\$450 to \$610
Crossbreds (Approved)		N/A
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls130.txt)		

Springfield, Missouri on December 17, 2013		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$1,100 to \$1,350
Crossbreds (Approved)		\$1,050 to \$1,150
Heifers bred (3 to 6 months) (Supreme and Approved)		\$1,060 to \$1,350
Crossbreds (Approved)		\$1,070 to \$1,210
Heifers bred (1 to 3 months) (Approved)		\$1,020 to \$1,095
Crossbreds (Medium)		N/A
Open heifers (500 to 700 lbs) (Approved)		\$590 to \$735
Crossbreds (Approved)		\$610 to \$740
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls131.txt)		

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	2nd Q. 2012	3rd Q. 2012	4th Q. 2012	1st Q. 2013	2nd Q. 2013	3rd Q. 2013	4th Q. 2013
U.S.	\$1,440	\$1,420	\$1,390	\$1,370	N/A	N/A	\$1,400
Missouri	\$1,300	\$1,200	\$1,100	\$1,200	N/A	N/A	\$1,200
SOURCE: USDA Agricultural Prices Report (http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002)							

Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairy Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of January 16, 2014.

Brewers Grain, Pressed (73% mstr)

Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	FOB St. Louis, 32% CP, 0.83 NEL, 9.1% FAT	\$63
Commodities Specialists --St. Louis, MO	800-767-4092	Del 50 mi	\$63
Commodities Specialists --St. Louis, MO	800-767-4092	Del 100 mi	\$65
Commodities Specialists --St. Louis, MO	800-767-4092	Del 200 mi	\$74

Corn Gluten Feed, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO (\$210-\$215)	\$212.50
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$220
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$250
NutraAg, LLC -- Versailles, MO	573-378-2800	Mixing and Delivery of Products Avail.	\$235
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$215
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$225
Fairview Mills, Inc. --Anderson, MO	417-214-0974	FOB Joplin, MO	Out
High Plains Commodities --Greenwood, MO	816-744-8804	FOB Springfield, MO	\$225

Cottonseed, Whole

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN	\$330
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	Out
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$330
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Kennett, MO	\$330



Co-Product Feed Price Update (continued)

Distillers Grain, Dried

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO (Other gluten products \$198-\$255)	\$198
MGP Ingredients --Atchison, KS	913-360-5253	FOB Atchison, KS	\$190
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	\$195
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles, MO	\$245
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$195
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Macon, MO	\$185
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Laddonia, MO	\$185
Weigand Feed & Grain --Warrensburg, MO	660-909-3882		\$270
Ray-Carroll County Grain Growers -- Richmond, MO	800-722-4407	FOB Carrollton, MO	\$195
Gavilon 2 -- Omaha, NE	402-889-4384	FOB MO (will quote dlvd)	\$205
New Balance Commodities --Nodaway, IA	712-785-3766	FOB MO	\$185
Trade Comm --Rich Hill, MO	660-679-7830	FOB Rich Hill, MO	\$200

Soy Hulls, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM -- Decatur, IL	800-447-2302 x5949	FOB Decatur, IL	\$180
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	FOB Chickasha, OK	\$215
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO (\$210-215)	\$212.50
ADM --Quincy, IL	800-448-7692		\$170
NutraAg, LLC --Versailles, MO	573-378-2800		\$225
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	Delivery available on byproducts	\$200
NEMO Feed, LLC --Baring, MO	660-892-4537	Byprods + add mineral pacs, del avail.	\$205
Agri Trading --Hutchinson, MN	800-328-5189 x14	FOB St. Joseph	\$150
Trade Comm --Rich Hill, MO	660-679-7830	FOB Rich Hill, MO	\$215
Gavilon 5 -- Omaha, NE	402-889-4389	FOB St. Joseph	\$175
Bunge North America 2 --Cairo, IL	618-734-4141 x226	FOB Cairo, IL	\$170
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Emporia, KS	\$165
ADM Processing Deerfield -- Deerfield, MO	417-927-3400 x13104	FOB Deerfield, MO Nov-Mar \$190	\$205

Wheat Midds, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Livestock Nutrition Center -- Chickasha, OK	405-224-9696	Ability to blend 2 or more byproducts	\$228
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$200
CyberAgFeed Co, Inc. --N Kansas City, MO	800-892-5859	FOB St. Louis, MO bulk	\$178

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed.

Milk Price Update

According to Bob Cropp's December Dairy Outlook (http://future.aae.wisc.edu/outlook/cropp_dec_13.pdf), "USDA's monthly milk production report for November shows the growth in milk production is slowing. Cow numbers have fallen by 44,000 head since July. Of the 23 reporting states 4 had fewer milk cows in November than October, no state had increased cow numbers from October, and 8 had fewer milk cows in November than year ago."

"The relatively small increase in milk production, the seasonal good demand for cheese and butter, and very strong dairy exports have resulted in higher dairy product prices and farm milk prices for December."

"Looking ahead into 2014 with continued strong exports and dairy stocks declining any sharp decline in milk prices is not expected. The Class III price could still average near \$18.25 for the first quarter and the Class IV price about \$21.35. For the second quarter the Class III price could average in the high \$17s, and the Class IV price in the low \$20s."

Milk Futures on the Chicago Mercantile Exchange

1-15-2014	Jan 14	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov
Class III Futures	\$20.83	\$21.04	\$19.81	\$19.17	\$18.70	\$18.49	\$18.22	\$18.12	\$18.08	\$17.95	\$17.85
Class IV Futures	\$22.09	\$23.02	\$22.60	\$21.79	\$20.98	\$20.07	\$19.58	\$19.35	\$19.25	\$19.05	\$18.87

SOURCE: Chicago Mercantile Exchange (<http://www.cmegroup.com/>)

Current USDA Milk Price Forecasts

1-16-2014	1st Q 2014	2nd Q 2014	3rd Q 2014	4th Q 2014
Class III Price	\$19.55 to \$19.95	\$17.85 to \$18.55	\$17.15 to \$18.15	\$16.65 to \$17.65
Class IV Price	\$21.50 to \$22.00	\$20.40 to \$21.20	\$19.15 to \$20.25	\$18.20 to \$19.30

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook

(<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://dairy.missouri.edu/mkt/>) on the Missouri Dairy Resource Guide.



Missouri Weekly Hay Summary

Jefferson City, MO MO Dept of Ag-USDA Market News

Missouri Weekly Hay Summary Week ending 1/17/2014

Hay feeding backed off a little this week as temperatures were more moderate. Despite wide swings in highs and lows from day-to-day most regions were still comfortable. With a couple days even warming up to a spring preview, some hay sellers have begun to wonder where they will put the 2014 crop if some sales are not made. This led to the first slide in price we have seen in some time. Even with lower prices few sales were made, even fewer sales of large quantities moved. Hay supply is heavy, demand is light and the prices are weak. The Missouri Department of Agriculture has a hay directory available for both buyers and sellers. To be listed, or for a directory visit <http://mda.mo.gov/abd/haydirectory/> or for current listings of hay <http://agebb.missouri.edu/haylst/> (All prices f.o.b. and per ton unless specified and on most recent reported sales prices listed as round bales based generally on 5x6 bales with weights of approximately 1200-1500 lbs).

Supreme quality Alfalfa (RFV >185) 225.00-275.00

Premium quality Alfalfa (RFV 170-180) 175.00-250.00

Good quality Alfalfa (RFV 150-170) 160.00-200.00

Fair quality Alfalfa (RFV 130-150) 100.00-170.00

Good quality Mixed Grass hay 75.00-100.00

Fair to Good quality Mixed Grass hay 50.00-75.00

Fair quality Mixed Grass hay 30.00-45.00 per large round bale

Fair to Good quality Bromegrass 50.00-70.00

Wheat straw 3.00-5.00 per small square bale

Source: MO Dept of Ag-USDA Market News Service, Jefferson City, MO

Sarah Wilkinson, Market Reporter, 573-751-5618
24 Hour Recorded Report 1-573-522-9244
Website: www.ams.usda.gov/mnreports/JC_GR310.txt

Sho-MO Dairy Heifer Growers Assn. Annual Meeting

When: Friday, January 24th at 3:00 pm.

Where: Ramada Oasis and Convention Center
Springfield, Missouri

Proposed Agenda

1. Question and answer session with Dr. Jim Quigley
2. Call to order
3. Minutes of previous meeting
4. Financial report
5. Market activity
6. Update on membership
7. Educational activities for 2014
8. Old business
9. New business
10. Officer election

Current Board of Directors

Denis Turner, President, (417) 741-7512

David Martin, Vice President, (417) 428-3202

Harold Storck, Secretary/Treasurer, (417) 532-4933

Paul Heins, Director, (660) 584-7862

2014 Heart of America Dairy Expo

January 23-25, 2014
Ramada Oasis Hotel and Convention Center
Springfield, Missouri

Schedule of Events

Thursday, January 23, 2014

- 6:00 p.m. Grand Opening Trade Show Reception
- 7:30 Early Bird Seminar: “Dairy Policy: Where Do We Go From Here?”—Jim Mulhern, CEO, National Milk Producers Federation (Grande Ballroom)

Friday, January 24, 2014

- 8:00 a.m. Registration/Check-in, Trade Show Open, Coffee, Milk & Pastries sponsored by SW Dairy Farmers
- 9:25 a.m. Expo Welcome - Larry Purdom, Expo Chairman
- 9:30 “Troubleshooting Mycotoxin and Production Problems at the Farm Level, Randy Asher, Animal Science Consulting, sponsored by Alltech
- 10:10 “How to Take Money to the Bank” producer panel; Moderator Joe Horner, University of Missouri
- 10:50 Break, sponsored by Purina Animal Nutrition and Southwest Dairy Farmers
- 11:20 “Trace Mineral’s Role in Successful Dairy Production”, Dr. Dan Tracy, DVM MS, Technical Services Veterinarian, Multimin
- Noon Pork Chop Luncheon sponsored by Missouri Pork Association; “Milk and Dairy Products in a Healthy Diet: Myth and Reality”, Dr. Adam Lock, Michigan State University, sponsored by Central Life Sciences
- 1:30 p.m. “Formulating Diets for a Moving Target - The Developing Rumen”, Dr. Jim Quigley, Technical and Research Manager, Calf & Heifer, Provimi North America, sponsored by Cargill Animal Nutrition and Vigortone
- 2:50 President’s Ice Cream Social and Visit with Exhibitors, sponsored by F&H Food Equipment Company & Southwest Dairy Farmers
- 3:00 Sho-Mo Dairy Heifer Growers Annual Meeting
- 3:15 Missouri Dairy Association 29th Annual Meeting with Policy Development Session
- 4:30 Missouri Dairy Association Annual Meeting Adjourns
- 5:00 Missouri Guernsey Breeders Association (MGBA) Committee Meetings
- 6:30 Missouri Holstein Association dinner in trade show area
- 7:00 Missouri Holstein Association 2013 Cow of the Year, All-Missouri & Jr. All-Missouri Presentations
- 7:00 MGBA Board Meeting
- 7:30 MHA Social
- 8:00 Missouri State Holstein Convention Sale

Saturday, January 25, 2014

- 7:00 a.m. Registration/Check-in, Trade Show Open, Coffee, Milk & Pastries sponsored by SW Dairy Farmers
- 9:00 Missouri Junior Guernsey Breeders Meeting (MGBA Annual Meeting immediately following)
- 9:00 Missouri Holstein Association Board Meeting
- 9:00 Missouri Holstein Princess/Little Miss Interviews
- 10:00 Missouri Brown Swiss Association Annual Meeting
- 10:00 Missouri Holstein Association (MHA) Annual Meeting
- 10:00 Missouri Junior Holstein Association Annual Meeting
- 10:30 Midwest Milking Shorthorn Annual Meeting
- 11:00 Missouri Jersey Cattle Club Board Meeting
- Noon Trade Show closes
- Noon Luncheon, sponsored by Quality Liquid Feeds, and MHA Junior Awards, Scholarships & Crowning of Holstein Princess & Little Miss
- 1:00 p.m. MHA Annual Meeting and Missouri Holstein Junion Association will reconvene (if necessary)
- 1:00 Missouri Ayrshire Association Meeting



Sho-MO Dairy Heifer Growers Association
University of Missouri Extension
223 Mumford Hall
Columbia, MO 65211

RETURN SERVICE REQUESTED

Sho-MO
Dairy Heifer
Growers



Sho-Mo Dairy Heifer Growers Association was organized to represent the Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers.

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions about the newsletter or membership, please let me know.

Denis Turner, President
(417) 741-7512