



Sho-MO Dairy Heifer Growers Association

Newsletter

October 2014

Heifer Price Update

Check the Heifers web page (<http://dairy.missouri.edu/heifers/>) on the Missouri Dairy Resource Guide for the latest heifer prices in Missouri and around the country. Below is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on October 9, 2014		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$1,975 to \$2,350
Crossbreds (Supreme)		\$1,775 to \$2,125
Heifers bred (4 to 6 months) (Supreme and Approved)		\$1,850 to \$2,100
Crossbreds (Approved)		N/A
Heifers bred (1 to 3 months) (Approved)		\$1,700 to \$1,835
Crossbreds (Approved)		\$1,575 to \$1,675
Open heifers (500 to 700 lbs) (Approved)		\$1,100 to \$1,175
Crossbreds (Approved)		\$975 to \$1,120
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls130.txt)		

Springfield, Missouri on September 23, 2014		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$2,050 to \$2,650
Crossbreds (Medium)		N/A
Heifers bred (3 to 6 months) (Supreme and Approved)		\$1,900 to \$2,300
Crossbreds (Approved)		\$1,650 to \$1,975
Heifers bred (1 to 3 months) (Approved)		\$1,500 to \$1,850
Crossbreds (Approved)		\$1,650 to \$1,975
Open heifers (500 to 700 lbs) (Approved)		\$1,140 to \$1,290
Crossbreds (Approved)		\$850 to \$1,180
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls131.txt)		

U.S. vs. Missouri Replacement Cow Prices							
Dollars Per Head	1st Q. 2013	2nd Q. 2013	3rd Q. 2013	4th Q. 2013	1st Q. 2014	2nd Q. 2014	3rd Q. 2014
U.S.	\$1,370	N/A	N/A	\$1,400	\$1,440	\$1,810	\$1,970
Missouri	\$1,200	N/A	N/A	\$1,200	\$1,280	N/A	N/A
SOURCE: USDA Agricultural Prices Report (http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002)							

Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/bpmenu.asp>) on the Missouri Dairy Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of October 23, 2014.

Brewers Grain, Pressed (73% mstr)

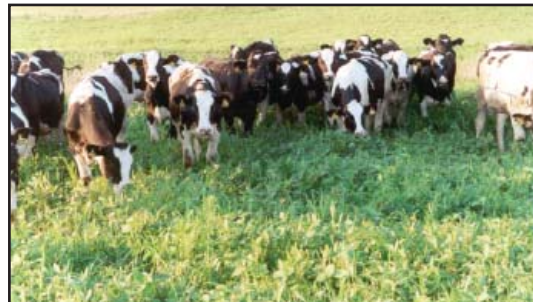
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	FOB St. Louis, 32% CP, 0.83 NEL, 9.1% FAT	\$56
Commodities Specialists --St. Louis, MO	800-767-4092	Del 50 mi	\$57
Commodities Specialists --St. Louis, MO	800-767-4092	Del 100 mi	\$61
Commodities Specialists --St. Louis, MO	800-767-4092	Del 200 mi	\$68

Corn Gluten Feed, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$169
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$150
NutraAg, LLC -- Versailles, MO	573-378-2800	Mixing and Delivery of Products Avail.	\$178
NEMO Feed, LLC. --Baring, MO	660-892-4537	FOB Baring, MO	\$150
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	All products FOB Warrensburg	\$170
Key Ingredients, Inc. -- Plymouth, MN	763-476-5957	FOB S MO (\$155-165)	\$160
Wilbur-Ellis Co Feed Division -- Valley Center, KS	417-214-0974	FOB Joplin, MO	\$156

Cottonseed, Whole

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB TN area	\$235
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	\$215
Stoddard County Cotton -- Bernie, MO	573-293-4621	FOB Bernie, MO	\$250
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Kennett, MO	\$230



Co-Product Feed Price Update (continued)

Distillers Grain, Dried

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO Pellets \$199	\$126
MGP Ingredients --Atchison, KS	913-360-5253	FOB Atchison, KS	\$115
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	\$120
NutraAg, LLC --Versailles, MO	573-378-2800	FOB Versailles, MO	\$162
NEMO Feed, LLC --Baring, MO	660-892-4537	FOB Baring, MO	\$135
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Macon, MO	\$104
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Laddonia, MO	\$104
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	FOB Warrenton - Semi loads only	\$150
Ray-Carroll County Grain Growers -- Richmond, MO	800-722-4407	FOB Carrollton, MO	\$101
Gavilon 2 -- Omaha, NE	402-889-4384	FOB MO (will quote dlvd)	\$105
New Balance Commodities --Nodaway, IA	712-785-3766	FOB MO	\$115
Trade Comm --Rich Hill, MO	660-679-7830	FOB Rich Hill, MO	\$132

Soy Hulls, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM -- Decatur, IL	800-447-2302 x5949	FOB Decatur, IL	\$200
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO	\$156
ADM --Quincy, IL	800-448-7692		\$190
NutraAg, LLC --Versailles, MO	573-378-2800		\$191
Weigand Feed & Grain --Warrensburg, MO	660-909-3882	FOB Warrensburg. Semi loads only. Delivery available on byproducts	\$180
NEMO Feed, LLC --Baring, MO	660-892-4537	Byprods + add mineral pacs, del avail.	\$199
Agri Trading --Hutchinson, MN	800-328-5189 x14	FOB St. Joseph	\$135
Kent Nutrition Group -- Muscatine, IA	866-647-1212 x3	FOB St. Joseph	\$135
Gavilon 5 -- Omaha, NE	402-889-4389	FOB St. Joseph	\$135
Bunge North America 2 --Cairo, IL	618-734-4141 x226	FOB Cairo, IL	\$115
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Emporia, KS	Out
ADM Processing Deerfield -- Deerfield, MO	417-927-3400 x13104	FOB Deerfield, MO	\$160

Wheat Midds, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$160
CyberAgFeed Co, Inc. --N Kansas City, MO	800-892-5859	FOB St. Louis, MO bulk	\$145

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed.

Milk Price Update

According to Bob Cropp's October Dairy Outlook (http://future.aae.wisc.edu/outlook/cropp_oct_14.pdf), "There is unanimous agreement amongst price forecasters that milk prices will be lower in 2015. But, the opinions vary considerable as usual. Two big uncertainties are what will be the level of dairy exports and how much U.S. milk production will actually increase. As of now it looks like the Class III price could be about \$18.25 by January and then falling into the \$17s most of the year with the possibility of even being below \$17 mid-summer before some strength in the fall. With anticipated much lower butter prices and lower nonfat dry milk prices, the Class IV price will likely be in the low \$17s or high \$16s during the year. The average U.S. Milk price for the year could average \$3 to as much \$5 lower than this year. Some are forecasting milk prices even lower than this, which is possible. We know that prices are very sensitive to rather small changes in milk production, domestic sales and exports. These factors can change as we move through next year and significantly impact milk prices. Weather conditions not only in the U.S. but major exporters like New Zealand can affect crop conditions and feed cost impacting U.S. and world milk production, and to the extent China comes back importing dairy products, are examples of changes that can have a big impact milk prices next year. Thus, there is considerable risk with milk prices in 2015."

Milk Futures on the Chicago Mercantile Exchange

10-23-2014	Oct	Nov	Dec	Jan 15	Feb	Mar	Apr	May	June	July	Aug
Class III Futures	\$23.94	\$21.01	\$18.66	\$17.66	\$17.10	\$17.09	\$16.93	\$16.85	\$16.96	\$17.02	\$17.10
Class IV Futures	\$21.92	\$18.45	\$17.10	\$17.06	\$16.66	\$16.52	\$16.70	\$16.72	\$16.80	\$17.04	\$17.10

SOURCE: Chicago Mercantile Exchange (<http://www.cmegroup.com/>)

Current USDA Milk Price Forecasts

10-17-2014	4th Q 2014	1st Q 2015	2nd Q 2015	3rd Q 2015
Class III Price	\$21.50 to \$21.90	\$17.45 to \$18.15	\$16.80 to \$17.80	\$17.30 to \$18.30
Class IV Price	\$20.20 to \$20.70	\$16.85 to \$17.65	\$16.80 to \$17.90	\$17.70 to \$18.80

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook

(<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://dairy.missouri.edu/mkt/>) on the Missouri Dairy Resource Guide.

Missouri Weekly Hay Summary

Jefferson City, MO MO Dept of Ag-USDA Market News

Missouri Weekly Hay Summary Week ending 10/24/2014

Warmer temperatures and winds helped to provide some drying and allow farmers to get back to the fields this week. Grain harvest and wheat planting resulted in long hours as farmers played catch up trying to get back on pace. Hay movement is very light. Most cattle producers have a good supply on hand and it is unlikely the hay market will see much business until snow flies. Most producers in other states have also had a good growing season so currently their little incentive to ship either. The hay supply is moderate to heavy, demand is light, and prices are steady to weak. The Missouri Department of Agriculture has a hay directory available for both buyers and sellers. To be listed, or for a directory visit <http://mda.mo.gov/abd/haydirectory/> or for current listings of hay <http://agebb.missouri.edu/haylst/> (All prices f.o.b. and per ton unless specified and on most recent reported sales price listed as round bales based generally on 5x6 bales with weights of approximately 1200-1500 lbs).

Premium quality Alfalfa (RFV 170-180) 150.00-190.00

Good quality Alfalfa (RFV 150-170) 120.00-160.00

Fair quality Alfalfa (RFV 130-150) 100.00-120.00

Good quality Mixed Grass hay 75.00-95.00

Fair to Good quality Mixed Grass hay 40.00-65.00

Fair quality Mixed Grass hay 20.00-35.00 per large round bale

Fair to Good quality Bromegrass 50.00-70.00

Wheat straw 3.00-5.00 per small square bale

Source: MO Dept of Ag-USDA Market News Service, Jefferson City, MO

Tony Hancock, Market Reporter, 573-751-5618

24 Hour Recorded Report 1-573-522-9244

Website: www.ams.usda.gov/mnreports/JC_GR310.txt



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RETURN SERVICE REQUESTED

Sho-MO
Dairy Heifer
Growers



Sho-Mo Dairy Heifer Growers Association was organized to represent the Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers.

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions about the newsletter or membership, please let me know.

Denis Turner, President
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