



Sho-MO Dairy Heifer Growers Association

Newsletter

January 2016

Heifer Price Update

Check the Heifers web page (<http://dairy.missouri.edu/heifers/>) on the Missouri Dairy Resource Guide for the latest heifer prices in Missouri and around the country. Below is information on the latest monthly Missouri dairy sales.

Norwood, Missouri on December 10, 2015		Price per Head
Springer heifers bred (7 to 9 months) (Supreme)		\$2,025 to \$2,325
Crossbreds (Supreme and Approved)		N/A
Heifers bred (4 to 6 months) (Supreme and Approved)		\$1,950
Crossbreds (Approved)		\$1,600
Heifers bred (1 to 3 months) (Approved)		\$1,550
Crossbreds (Common)		\$950
Open heifers (500 to 700 lbs) (Approved)		\$970 to \$1,080
Crossbreds (Approved)		N/A
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls130.txt)		

Springfield, Missouri on December 15, 2015		Price per Head
Springer heifers bred (7 to 9 months) (Supreme and Approved)		\$1,350 to \$2,075
Crossbreds (Supreme and Approved)		\$1,250 to \$1,850
Heifers bred (3 to 6 months) (Supreme and Approved)		\$1,500 to \$1,875
Crossbreds (Supreme and Approved)		\$1,425 to \$1,850
Heifers bred (1 to 3 months) (Approved)		\$1,525 to \$1,625
Crossbreds (Common)		\$400 to \$750
Open heifers (500 to 700 lbs) (Approved)		\$900 to \$1,100
Crossbreds (Approved)		\$1,040
SOURCE: MO Dept of Ag-USDA Mkt News Service (http://www.ams.usda.gov/mnreports/jc_ls131.txt)		

U.S. Replacement Cow Prices (Dollars Per Head)							
	2nd Q. 2014	3rd Q. 2014	4th Q. 2014	1st Q. 2015	2nd Q. 2015	3rd Q. 2015	4th Q. 2015
U.S.	\$1,810	\$1,970	\$2,120	\$1,990	\$1,970	\$2,030	\$1,980
SOURCE: USDA Agricultural Prices Report (http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1002)							

Co-Product Feed Price Update

Check the Co-products web page (<http://agebb.missouri.edu/dairy/byprod/index.php>) on the Missouri Dairy Resource Guide for the latest feed prices in Missouri and around the country. Here is information on the latest price listings as of January 7, 2016.

Brewers Grain, Pressed (73% mstr)

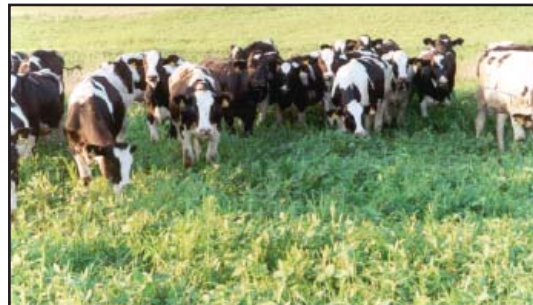
Company Name/Location	Phone #	Notes	Price/Ton
Commodities Specialists --St. Louis, MO	800-767-4092	FOB St. Louis Feb 1, 32% CP, 0.83 NEL, 9.1% FAT	\$53
Commodities Specialists --St. Louis, MO	800-767-4092	Del 50 mi	\$55
Commodities Specialists --St. Louis, MO	800-767-4092	Del 100 mi	\$57
Commodities Specialists --St. Louis, MO	800-767-4092	Del 200 mi	\$67

Corn Gluten Feed, Pelleted

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO (loose \$148)	\$165
Roquette America -- Keokuk, IA	800-553-7080	FOB Keokuk, IA	\$135
Cereal Byproducts Company	417-353-0405	FOB Butler	\$155
Key Ingredients, Inc. -- Plymouth, MN	763-476-5957	FOB S MO (\$153-161)	\$157
Wilbur-Ellis Co Feed Division -- Valley Center, KS	417-214-0974	FOB Joplin, MO	\$175

Cottonseed, Whole

Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Memphis, TN; Kennett, MO	\$295
Riley Cotton Co. --New Madrid, MO	573-748-5574	FOB New Madrid	Out
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Kennett, MO	\$295



Co-Product Feed Price Update (continued)

Distillers Grain, Dried			
Company Name/Location	Phone #	Notes	Price/Ton
MGP Ingredients --Atchison, KS	913-360-5253	FOB Atchison, KS	\$135
Bartlett and Company --Kansas City, MO	800-801-7279	FOB Malta Bend, MO	Out
Trade Comm--Rich Hill, MO	660-679-7830	FOB Rich Hill, MO	\$159
Wilbur-Ellis Co Feed Division --Valley Center, KS	417-214-0974	FOB Joplin, MO	\$170
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Macon, MO 26% (min prot, 3.5% min fat)	\$139
Poet Nutrition --Sioux Falls, SD	888-327-8799	FOB Laddonia, MO (min prot, 3.5% min fat)	\$139
Show ME Ethanol LLC -- Carrollton, MO	660-542-6494	FOB Carrollton, MO	\$145
Gavilon 2 -- Omaha, NE	402-889-4384	FOB MO (will quote dlvd)	\$135
New Balance Commodities --Nodaway, IA	712-785-3766	FOB MO	\$135

Soy Hulls, Pelleted			
Company Name/Location	Phone #	Notes	Price/Ton
Lackawanna Products --Clarence, NY	716-633-1940	FOB Springfield, MO Spot Limited Loads	\$140
Kent Nutrition Group --Muscatine, IA	866-647-1212 x3	FOB Quincy, IL	\$135
Wilbur-Ellis Co Feed Division --Valley Center, KS	417-214-0974	FOB Joplin MO (Dec-Mar \$160)	\$150
Agri Trading --Hutchinson, MN	800-328-5189 x14	FOB St. Joseph	
Kent Nutrition Group -- Muscatine, IA	866-647-1212 x3	FOB St. Joseph	\$110
Gavilon 5 -- Omaha, NE	402-889-4389	FOB St. Joseph	\$125
Bunge North America 2 --Cairo, IL	800-851-3810	FOB Cairo, IL	\$135
Gavilon 5 -- Omaha, NE	402-889-4389	FOB Emporia, KS	\$130

Wheat Midds, Pelleted			
Company Name/Location	Phone #	Notes	Price/Ton
ADM --Lincoln, NE	866-268-6196	FOB Arkansas City, KS	\$145

The co-product feed prices is a bulletin produced by the faculty and staff from the University of Missouri Division of Animal Sciences and Commercial Agriculture Program. Prices of feeds are as of the day quoted and are subject to change. When contacting companies inquire as to availability, minimum size loads, and method of payment.

DISCLAIMER: The University of Missouri and University of Missouri Extension are not responsible for quality, availability or changes in prices of feedstuffs listed.

Milk Price Update

According to Bob Cropp's Dairy Outlook (http://future.aae.wisc.edu/outlook/cropp_Dec_15.pdf),

“Hopefully the cheese prices have bottomed and perhaps show a little strength over the next month or two, but butter prices are likely to decline some more and nonfat dry milk and dry whey prices may hold or show some strength. But, with these lower dairy product prices the December Class III price will be about \$14.50 compared to \$15.31 in November. The Class IV price will be about \$15.79 compared to \$16.48 in November. But, unless prices do rally, which is not likely over the next couple of months we could see the Class III price in the low \$13's first quarter of next year and the Class IV price below \$13.00.”

“With lower U.S. prices and higher world prices U.S. dairy exports should improve by the second half of the year. With slower growth in U.S. milk production and improved exports milk prices will show recovery. The Class III price could well be in the \$15's by the third quarter and the \$16's in the fourth quarter with peaking in the low \$17's a possibility.”

Milk Futures on the Chicago Mercantile Exchange

1-7-2016	Jan 16	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov
Class III Futures	\$13.57	\$13.23	\$13.57	\$14.06	\$14.40	\$14.70	\$15.09	\$15.57	\$15.87	\$15.95	\$15.87
Class IV Futures	\$13.12	\$13.48	\$13.71	\$14.08	\$14.51	\$14.84	\$15.24	\$15.45	\$15.65	\$15.70	\$15.70

SOURCE: Chicago Mercantile Exchange (<http://www.cmegroup.com/>)

Current USDA Milk Price Forecasts

12-15-2015	1st Q 2016	2nd Q 2016	3rd Q 2016	Annual 2016
Class III Price	\$14.25 to \$14.75	\$14.40 to \$15.20	\$15.15 to \$16.15	\$14.75 to \$15.55
Class IV Price	\$13.55 to \$14.15	\$13.20 to \$14.10	\$13.80 to \$14.90	\$13.70 to \$14.60

SOURCE: USDA, ERS, Livestock, Dairy & Poultry Outlook (<http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1350>)

Historical Missouri milk prices may be found on the Milk Prices and Marketing page (<http://dairy.missouri.edu/mkt/>) on the Missouri Dairy Resource Guide.

Missouri Weekly Hay Summary

Jefferson City, MO MO Dept of Ag-USDA Market News

Missouri Weekly Hay Summary Week ending 1/08/2016

Most of the record flood water has flowed on down the creek so to speak. Many are now just trying to clean up and determine the amount of damage done. For the most part winter weather has been absent from the state so far. There was a few days of snow cover in the north but overall there hasn't been much to stir any real amount of demand for hay. Mild temps and mud however are perhaps harder on cattle than the cold would be and keeping weight on cattle is not all that easy. The supply of hay is heavy, demand is light and prices are steady. The Missouri Department of Agriculture has a hay directory available for both buyers and sellers. To be listed, or for a directory visit <http://mda.mo.gov/abd/haydirectory/> for current listings of hay <http://agebb.missouri.edu/haylst/> (All prices f.o.b. and per ton unless specified and on most recent reported sales price listed as round bales based generally on 5x6 bales with weights of approximately 1200-1500 lbs).

Supreme quality Alfalfa (RFV <185) 180.00-200.00
Premium quality Alfalfa (RFV 170-180) 150.00-190.00
Good quality Alfalfa (RFV 150-170) 120.00-160.00
Fair quality Alfalfa (RFV 130-150) 100.00-120.00

Good quality Mixed Grass hay 75.00-100.00
Fair to Good quality Mixed Grass hay 40.00-70.00
Fair quality Mixed Grass hay 20.00-35.00 per large round bale

Fair to Good quality Bromegrass 50.00-80.00

Wheat straw 3.00-6.00 per small square bale

Source: MO Dept of Ag-USDA Market News Service, Jefferson City, MO

Tony Hancock, Market Reporter, 573-751-5618
24 Hour Recorded Report 1-573-522-9244
Website: www.ams.usda.gov/mnreports/JC_GR310.txt

Sho-MO Dairy Heifer Growers Assn. Annual Meeting

When: Friday, January 22nd at 3:00 pm.

Where: Ramada Oasis and Convention Center
Springfield, Missouri

Proposed Agenda

1. Call to order
2. Minutes of previous meeting
3. Financial report
4. Market activity
5. Update on membership
6. Educational activities
7. Old business
8. New business
9. Officer election

Current Board of Directors

Denis Turner, President, (417) 741-7512

David Martin, Vice President, (417) 428-3202

Harold Storck, Secretary/Treasurer, (417) 532-4933

Paul Heins, Director, (660) 584-7862

2016 Heart of America Dairy Expo

January 21-23, 2016
Ramada Oasis and Convention Center
Springfield, Missouri

Schedule of Events

Thursday, January 21, 2015

10:30 a.m. - Missouri Dairy Growth Council (MDGC) Annual Meeting and Board Meeting
11:30 a.m.-3:00 p.m. - Pre-Conference Seminar: Dairy On-Farm Crisis Preparedness Training, Kathleen Cuddy and Stacy Dohle, Midwest Dairy Association
4:00 p.m. - Missouri State Milk Board Meeting
6:00 p.m. - Grand Opening Reception in Trade Show
7:30 p.m. - Early Bird Seminar: Where are Milk Prices Headed and What is Driving Them, Gary Sipiorski, Dairy Development Manager, Madison, Wis.

Friday, January 22, 2015

8:00 a.m. - Registration & Trade Show Open
9:25 a.m. - Expo Welcome, Lloyd Gunter, Conference Chairman
9:30 a.m. - Dealing with Mycotoxin Risk in 2016: Max Hawkins, Nutritionist, Alltech
10:10 a.m. - Today's Financial Strategies for Small and Large Dairies: Gary Sipiorski, Dairy Development Manager, Madison, Wis.
11:00 a.m. - Women in Dairy Meeting: Successfully Passing the Farm to the Next Generation, Wes Tucker, West Central Ag Business Specialist, University of Missouri Extension
11:20 a.m. - Trace Minerals and the Acquired Immune Response in Cattle -- More Important than we Think, Dr. Roberto A Palomares, DVM, MS, PhD, DipACT, Assistant Professor, Production Medicine and Theriogenology, University of Georgia
Noon - Pork Chop Luncheon
12:45 p.m. - Keynote: New VFD Rules: Dr. Mike Apley, DVM, PhD, Kansas State University
1:30 p.m. - Producer Panel on Dairy Reproduction: Jill Gerling, Kloppe Dairy, New Haven, Mo., Mike Meier, Meier Dairy, Monett, Mo., Moderated by Dr. Scott Pooch, University of Missouri
2:10 p.m. - Whole Milk Dairy: Research to Give Consumers Peace of Mind It Can Be Part of a Nutritious Healthy Diet, Jeff Zachwieja, Senior Vice President, Nutrition Research Dairy Management, Inc.
3:00 p.m. - Sho-Mo Dairy Heifer Growers Association Annual Meeting
3:15-4:30 p.m. - Missouri Dairy Association (MDA) 31st Annual Meeting with Policy Development Session
4:30 p.m. - Missouri Holstein Association (MHA) Committee Meetings
5:00 p.m. - Missouri Guernsey Breeders Association (MGBA) Committee Meetings
6:30 p.m. - MHA Dinner in Trade Show (by invitation only)
7:00 p.m. - MHA 2016 All-Missouri/Junior All-Missouri Award Presentation and 2016 Cow of the Year
7:00 p.m. - MGBA Board Meeting
7:00 p.m. - MHA State Convention Cattle Sale in Tradeshow

Saturday, January 23, 2015

7:00 a.m. - Registration and Trade Show Open
8:30 a.m. - MHA Board Meeting
9:00 a.m. - MHA Princess and Little Miss Interviews
9:00 a.m. - Missouri Junior Guernsey Breeders Meeting (MGBA Annual Meeting immediately following)
10:00 a.m. - Missouri Brown Swiss Association Annual Meeting
10:00 a.m. - MHA Annual Meeting
10:00 a.m. - Missouri Holstein Junior Association Annual Meeting
10:00 a.m. - Missouri Jersey Cattle Club Annual Meeting
10:30 a.m. - Midwest Milking Shorthorn Annual Meeting
Noon - Luncheon and Trade Show Closes
1:00 p.m. - MHA Annual Meeting and Missouri Holstein Junior Association Reconvene (if necessary)
1:00 p.m. - Missouri Ayrshire Association Meeting



Sho-MO Dairy Heifer Growers Association
University of Missouri Extension
223 Mumford Hall
Columbia, MO 65211

RETURN SERVICE REQUESTED

Sho-MO
Dairy Heifer
Growers



Sho-Mo Dairy Heifer Growers Association was organized to represent the Missouri's professional dairy heifer growers and to provide its membership with learning experiences that would benefit them to produce consistent, quality dairy heifers.

The Sho-Mo Dairy Heifer Growers Association publishes a quarterly newsletter that contains the latest issues that affect dairy heifer growers. If you have any questions about the newsletter or membership, please let me know.

Denis Turner, President
(417) 741-7512